# CONSOLIDATED FINANCIAL STATEMENTS BARWA BANK Q.S.C.

# FOR THE YEAR ENDED 31 DECEMBER 2015

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# CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

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#### INDEPENDENT AUDITOR'S REPORT

To the Shareholders Barwa Bank Q.S.C. Doha – Qatar

#### Report on the consolidated financial statements

We have audited the accompanying consolidated financial statements of Barwa Bank Q.S.C. (the "Bank), and its subsidiaries (together referred to as the "Group"), which comprise the consolidated statement of financial position as at 31 December 2015, the consolidated income statement and consolidated statements of changes in equity, cash flows and restricted investment accounts for the year then ended, and a summary of significant accounting policies and other explanatory information. These consolidated financial statements and the Group's undertaking to operate in accordance with Islamic Shari'a Rules and Principles are the responsibility of the Group's Board of Directors. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards for Islamic Financial Institutions issued by the Accounting and Auditing Organisation for Islamic Financial Institutions ("AAOIFI"). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall consolidated financial statements presentation. We believe that our audit provides a reasonable basis for our opinion.

#### Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Barwa Bank Q.S.C and its subsidiaries as at 31 December 2015, the results of its operations, changes in equity, cash flows and restricted investment accounts for the year then ended in accordance with the Financial Accounting Standards issued by AAOIFI and the applicable provisions of Qatar Central Bank regulations.

#### Report on legal and other regulatory requirements

We are also of opinion that proper books of account were maintained by the Group and we have obtained all the information and explanations which we considered necessary for the purpose of our audit. To the best of our knowledge and belief and according to the information given to us, no contraventions of the applicable provisions of Qatar Central Bank Law No. 13 of 2012, Qatar Commercial Companies and the Group's Articles of Association were committed during the year which would materiality affect the Group's activities or its financial position.

Doha – Qatar 4 February 2016 For Deloitte & Touche Oatar Branch

Walid Slim Partner License No. 319

CONSOLIDATED STATEMENT OF FINANCIAL POSITION			QAR '000s
As at 31 December	Note	2015	2014
ASSETS			
Cash and balances with Qatar Central Bank	8	1,396,946	1,265,210
Due from banks	9	2,403,836	2,107,985
Financing assets	10	28,497,638	23,250,587
Investment securities	11	11,219,306	10,036,132
Investment in associates and joint ventures	12	299,717	266,185
Investment properties	13	4,662	4,662
Fixed assets	14	267,730	271,799
Intangible assets	15	777,230	777,230
Other assets	16	334,553	217,730
TOTAL ASSETS		45,201,618	38,197,520
LIABILITIES		THE RESIDENCE OF THE PARTY OF T	
Due to banks	17	11,837,255	8,982,279
Customer current accounts	18	1,749,029	1,628,841
Other liabilities	19	1,074,687	930,742
TOTAL LIABILITIES		14,660,971	11,541,862
EQUITY OF INVESTMENT ACCOUNT HOLDERS	20	23,715,779	20,229,556
OWNERS' EQUITY			
Share capital	21(a)	3,000,000	3,000,000
Legal reserve	21(b)	2,097,700	1,951,750
Treasury shares	21(e)	(38,349)	(38,349)
Risk reserve	21(c)	616,776	500,645
Fair value reserve	11	(15,430)	(129)
Foreign currency translation reserve		1,002	1,816
Other reserves	21(d)	426,951	328,940
Retained earnings		705,976	632,485
TOTAL EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE			
BANK		6,794,626	6,377,158
Non-controlling interests	22	30,242	48,944
TOTAL OWNERS' EQUITY		6,824,868	6,426,102
TOTAL LIABILITIES, EQUITY OF INVESTMENT ACCOUNT HOLDER	RS		
AND OWNERS' EQUITY		45,201,618	38,197,520

These consolidated financial statements were approved by the Board of Directors on February 4, 2016 and were signed on its behalf by:

Mohamed Bin Hamad Bin Jassim Al Thani Chairman

Khalid Yousef Al-Subeai Acting Group Chief Executive Officer

CONSOLIDATED INCOME STATEMENT			QAR '000s
For the year ended 31 December	Note	2015	2014
Net income from financing activities	23	1,212,980	1,108,576
Net income from investing activities	24	360,590	320,644
Total net income from financing and investing activities		1,573,570	1,429,220
Fee and commission income	25	147,040	145,406
Fee and commission expense	25	(9,765)	(6,314)
Net fee and commission income		137,275	139,092
Net foreign exchange gain		5,375	19,410
Share of results of associates and joint ventures	12	(13,133)	15,911
Other income		16,372	25,112
Total income		1,719,459	1,628,745
Staff costs	26	(291,309)	(319,964)
Depreciation	14	(33,759)	(43,512)
Other expenses	27	(159,228)	(157,730)
Finance cost		(87,083)	(51,685)
Total expenses		(571,379)	(572,891)
Net impairment loss on investment securities	11	(72,898)	(19,300)
Net impairment loss on financing assets	10(b)	(21,328)	(56,221)
Profit for the year before return to investment account holders		1,053,854	980,333
Return to investment account holders before Bank's share as			
Mudarib		(505,977)	(551,137)
Bank's share as Mudarib		180,140	283,926
Net return to investment account holders	20	(325,837)	(267,211)
		(020,001)	(=0:,=::)
Net profit for the year		728,017	713,122
Not weafit for the year attributeble to			
Net profit for the year attributable to:  Equity holders of the Bank		729,748	711,336
Non-controlling interests		(1,731)	1,786
Net profit for the year		728,017	713,122
		;•	
Earnings per share			
Basic and diluted earnings per share (QAR per share)	32	2.46	2.40

# CONSOLIDATED STATEMENT OF CHANGES IN OWNERS' EQUITY

**QAR '000s** 

# For the year ended 31 December 2015

	Share capital	Legal reserve	Treasury shares	Risk reserve	Fair value reserve	Foreign currency translation reserve	Other reserves	Retained earnings	Total equity attributable to equity holders of the Bank	Non- controlling interests	Total owners' equity
Balance at 1 January 2015	3,000,000	1,951,750	(38,349)	500,645	(129)	1,816	328,940	632,485	6,377,158	48,944	6,426,102
Fair value reserve movement (note 11)	-	-	-	-	(13,610)	-	-	-	(13,610)	-	(13,610)
Share of associates other					(4.004)	(04.4)			(0.505)		(0.505)
comprehensive income (note 12)	-	•	-	-	(1,691)	(814)	-		(2,505)	-	(2,505)
Profit for the year		-	-	-	-	-	-	729,748	729,748	(1,731)	728,017
Total recognised income and											
expense for the year	-	-	-	-	(15,301)	(814)	-	729,748	713,633	(1,731)	711,902
Dividend paid	-	-	_	_	_	-	_	(296,165)	(296,165)	-	(296,165)
Transfer to legal reserve	-	145,950	-	-	-	-	-	(145,950)	-	_	-
Transfer to risk reserve	-	-	-	116,131	-	-	-	(116,131)	-	_	-
Change in Other reserves, net	-	-	-	-	-	-	98,011	(98,011)	-	_	-
Change in ownership stake (note 22)		-	-	-	-	-	-	-	-	(16,971)	(16,971)
Balance at 31 December 2015	3,000,000	2,097,700	(38,349)	616,776	(15,430)	1,002	426,951	705,976	6,794,626	30,242	6,824,868

# CONSOLIDATED STATEMENT OF CHANGES IN OWNERS' EQUITY (CONTINUED)

**QAR '000s** 

For the year ended 31 December 2014

	Share capital	Legal reserve	Treasury shares	Risk reserve	Fair value reserve	Foreign currency translation reserve	Other reserves	Retained earnings	Total equity attributable to equity holders of the Bank	Non- controlling interests	Total owners' equity
Balance at 1 January 2014 Fair value reserve movement (note 11) Share of associates other	3,000,000	1,809,483	(38,349)	442,494	23,850 (20,362)	1,682 -	215,155 -	235,352	5,689,667 (20,362)	43,523	5,733,190 (20,362)
comprehensive income (note 12)	-	-	-	-	(3,617)	134	-	-	(3,483)	-	(3,483)
Profit for the year		-	-	-	-	-	-	711,336	711,336	1,786	713,122
Total recognised income and expense for the year				-	(23,979)	134	-	711,336	687,491	1,786	689,277
Transfer to legal reserve	-	142,267	_	_	_	_	-	(142,267)	-	-	_
Transfer to risk reserve	-	-	-	58,151	-	-	-	(58,151)	-	_	-
Change in Other reserves, net	-	-	-	-	-	-	113,785	(113,785)	-	-	-
Change in ownership stake (note 22)		-	-	-	-	-	-	-	<u>-</u>	3,635	3,635
Balance at 31 December 2014	3,000,000	1,951,750	(38,349)	500,645	(129)	1,816	328,940	632,485	6,377,158	48,944	6,426,102

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December	Note	2015	2014
Cash flows from operating activities			
Net profit for the year		728,017	713,122
Adjustments for:			
Impairment loss on financing assets		65,460	205,741
Impairment loss on investment securities	11	72,898	19,300
Depreciation	14	33,759	43,512
End of service benefits provision	19.1	13,288	15,829
Net gain on sale of investment securities	24	(22,378)	(18,877)
Dividend income	24	(49,039)	(40,516)
Share of results of associates and joint ventures	12	13,133	(15,911)
Gain on disposal of fixed assets		(140)	(47.400)
Gain on disposal of an investment property		954,000	(17,492)
Profit before changes in operating assets and liabilities		854,998	904,708
Change in reserve account with Qatar Central Bank		(190,713)	(145,430)
Change in due from banks		361,962	(28,604)
Change in financing assets		(5,312,511)	(3,919,087)
Change in other assets		(116,823)	1,889
Change in due to banks		2,854,976	3,162,101
Change in customer current accounts		120,188	(24,061)
Change in other liabilities		135,536	76,622
		(1,292,387)	28,138
Dividends received	24	49,039	40,516
End of service benefits paid	19.1	(4,879)	(4,876)
Net cash (used in) / from operating activities		(1,248,227)	63,778
Cash flows from investing activities			
Acquisition of investment securities		(1,264,275)	(2,319,061)
(Acquisition) / disposal of associates and joint ventures, net		(49,170)	1,824
Acquisition of fixed assets	14	(30,754)	(181,280)
Proceeds from sale of fixed assets		1,20 <b>4</b>	17
Disposal of an investment property		-	52,872
Net cash used in investing activities		(1,342,995)	(2,445,628)
Cash flows from financing activities		2 406 222	6E2 117
Change in unrestricted investment accounts		3,486,223	652,117
Dividend paid		<u>(296,165)</u> 3,190,058	652 117
Net cash from financing activities		3,130,030	652,117
Net increase / (decrease) in cash and cash equivalents		598,836	(1,729,733)
Cash and cash equivalents at 1 January		1,150,730	2,880,463
Cash and cash equivalents at 31 December	33	1,749,566	1,150,730

The attached notes 1 to 38 form an integral part of these consolidated financial statements.

**QAR '000s** 

# CONSOLIDATED STATEMENT OF CHANGES IN RESTRICTED INVESTMENT ACCOUNTS

**QAR '000s** 

For the	year	ended	31	December	2015
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	At 1						At 31	
	January						December	
	2015_		Movements during the year					
		Investment /	Develvation	Gross	Dividends	Group's fee as		
	Total value	(withdrawal)	Revaluation	Income	paid	an agent	Total value	
Discretionary Portfolio Management	253,903	(38,563)	(10,980)	-	(3,789)	(1,586)	198,985	
Other Restricted Wakalas	105,946	4	-	-		<u> </u>	105,950	
	359,849	(38,559)	(10,980)	-	(3,789)	(1,586)	304,935	

For the year ended 31 December 2014

Discretionary Portfolio Management

Other Restricted Wakalas

At 1 January					D	At 31 ecember		
2014_		Movements during the year						
	Investment /	Revaluation	Gross	Dividends	Group's fee as			
Total value	(withdrawal)	Revaluation	Income	paid	an agent	Total value		
58,153	220,000	(15,012)	-	(6,631)	(2,607)	253,903		
105,942	4	-	-	-	-	105,946		
164,095	220,004	(15,012)	-	(6,631)	(2,607)	359,849		

#### 1. REPORTING ENTITY

Barwa Bank (the "Bank") was incorporated as a Qatari Shareholding Company in the State of Qatar under Commercial Registration No. 38012 dated 28 January 2008 (the "date of incorporation"). The Bank commenced its activities on 1 February 2009 under Qatar Central Bank ("QCB") License No. RM/19/2007. The Bank operates through its head office situated on Grand Hamad Street, Doha and its 5 branches in Doha, State of Qatar.

The Bank and its subsidiaries (together referred to as the "Group" and individually referred to as "Group entities") are primarily engaged in investing, financing and advisory activities in accordance with Islamic Shari'a principles as determined by the Shari'a Committee of the Bank and provisions of its Memorandum and Articles of Association. Investment activities are carried out for proprietary purpose and on behalf of customers.

The Bank is owned 20.36% by General Retirement and Social Insurance Authority, 20.36% by Military Pension Fund (Qatar), 12.13% by Qatar Holding, the strategic and direct investment arm of Qatar Investment Authority being the sovereign wealth fund of the State of Qatar; with remaining shares are owned by several individuals and corporate entities.

The principal subsidiaries of the Group are as follows:

	Country of	Date of		Percentage of			
Name of subsidiary  The First Investor P.Q.S.C. ("TFI")  First Finance Company P.Q.S.C. ("FFC")	incorporation	Acquisition /	ownership				
	incorporation	incorporation	2015	2014			
The First Investor P.Q.S.C. ("TFI")	Qatar	13 December 2009	100%	100%			
First Finance Company P.Q.S.C. ("FFC")	Qatar	12 July 2010	100%	100%			
First Leasing Company P.Q.S.C ("FLC")	Qatar	13 July 2010	100%	100%			
TFI GCC Equity Opportunities Fund	Qatar	31 October 2012	69%	62%			

- (i) TFI provides a full range of investment banking products and services that comply with Shari'a principles.
- (ii) FFC is engaged in Shari'a compliant financing activities in accordance with its Articles of Association and QCB regulations.
- (iii) FLC is primarily engaged in the Islamic leasing business.
- (iv) TFI GCC Equity Opportunities Fund is an open end fund founded by the Bank and managed by TFI. It invests in marketable equities and debt securities of entities, having Shari'a compliant business model and incorporated in GCC to earn return for its unit holders.

#### 2. BASIS OF PREPARATION

#### (a) Statement of compliance

The consolidated financial statements have been prepared in accordance with Financial Accounting Standards ("FAS") issued by the Accounting and Auditing Organisation for Islamic Financial Institutions ("AAOIFI") and the applicable provisions of Qatar Central Bank ("QCB") regulations. In line with the requirements of AAOIFI, for matters that are not covered by FAS, the Group uses guidance from the relevant International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

#### (b) Basis of measurement

The consolidated financial statements have been prepared under the historical cost basis except for investments carried at fair value through equity, investments carried at fair value through the income statement, investment property and risk management instruments, which are measured at fair value.

#### (c) Functional and presentation currency

These consolidated financial statements are presented in Qatari Riyal ("QAR"), which is the Bank's functional currency. Except as otherwise indicated, financial information presented in QAR has been rounded to the nearest thousands. The functional currencies for the Group entities have also been assessed as Qatari Riyal.

#### (d) Use of estimates and judgments

The preparation of the consolidated financial statements in conformity with FAS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

Information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognised in the consolidated financial statements are described in note 5.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements, and have been applied consistently by Group entities except the adoption of new financial accounting standards as detailed in note 3 (y).

#### (a) Basis of consolidation

#### (i) Business combinations

Accounting for business combinations only applies if it is considered that a business has been acquired. Under IFRS 3, 'Business Combinations', a business is defined as an integrated set of activities and assets conducted and managed for the purpose of providing a return to investors or lower costs or other economic benefits directly and proportionately to policyholders or participants. A business generally consists of inputs, processes applied to those inputs, and resulting outputs that are, or will be, used to generate revenues. If goodwill is present in a transferred set of activities and assets, the transferred set is presumed to be a business.

For acquisitions meeting the definition of a business, the acquisition method of accounting is used as at the acquisition date, which is the date on which control is transferred to the Group.

The Group measures goodwill at the acquisition date as the total of:

- the fair value of the consideration transferred; plus
- the recognised amount of any non-controlling interests in the acquiree; plus if the business combination is achieved in stages, the fair value of the existing equity interest in the acquiree; less
- the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed.

When this total is negative, a bargain purchase gain is recognised immediately in consolidated income statement.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognised in consolidated income statement.

Costs related to the acquisition, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

Any contingent consideration payable is recognised at fair value at the acquisition date. If the contingent consideration is classified as equity, it is not re-measured and settlement is accounted for within equity. Otherwise, subsequent changes to the fair value of the contingent consideration are recognised in consolidated income statement.

For acquisitions not meeting the definition of a business, the Group allocates the cost between the individual identifiable assets and liabilities. The cost of acquired assets and liabilities is determined by: (a) accounting for financial assets and liabilities at their fair value at the acquisition date; and (b) allocating the remaining balance of the cost of purchasing the assets and liabilities to the individual assets and liabilities, other than financial instruments, based on their relative fair values at the acquisition date.

#### (a) Basis of consolidation (continued)

#### (ii) Subsidiaries

Subsidiaries are entities controlled by the Group. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

Control is the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities and is generally assumed when the Group holds, directly or indirectly, majority of the voting rights of the entity. In assessing control, the Group takes into consideration potential voting rights that currently are exercisable.

The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group.

#### (iii) Non-controlling interests

Interests in the equity of subsidiaries not attributable to the parent are reported in consolidated statement of financial position in owners' equity. Profits or losses attributable to non-controlling interests are reported in the consolidated income statement as income attributable to non-controlling interests. Losses applicable to the non-controlling interests in a subsidiary are allocated to the non-controlling interests even if doing so causes the non-controlling interests to have a deficit balance.

The Group treats transactions with non-controlling interests as transactions with equity owners of the Group. For purchases from non-controlling interests, the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in owners' equity. Gains or losses on disposals to non-controlling interests are also recorded in owners' equity.

When the Group ceases to have control or significant influence, any retained interest in the entity is remeasured to its fair value, with the change in carrying amount recognised in consolidated income statement. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in owners' equity in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other equity are reclassified to consolidated income statement.

If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognised in equity is reclassified to consolidated income statement where appropriate.

#### (iv) Transactions eliminated on consolidation

Intra-group balances, income and expenses (except for foreign currency transaction gains or losses) arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

#### (a) Basis of consolidation (continued)

As at and for the year ended 31 December 2015

#### (v) Associates and joint ventures

Associates are entities over which the Bank has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights.

Joint Ventures are those entities over whose activities the group has joint control, established by contractual agreement and requiring unanimous consent for strategic, financial and operating decisions. A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the arrangement.

Investments in associates and joint ventures are accounted for by the equity method of accounting and are initially recognised at cost (including transaction costs directly related to acquisition of investment in associate). The Bank's investment in associates and joint ventures includes goodwill (net of any accumulated impairment loss) identified on acquisition.

The Bank's share of its associates' and joint ventures post-acquisition profits or losses is recognised in the consolidated income statement; its share of post-acquisition movements in reserve is recognised in equity. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Bank's share of losses in an associate or joint venture equals or exceeds its interest in the associate or joint venture, including any other unsecured receivables, the Bank does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate or joint venture.

Intergroup gains on transactions between the Bank and its associates and joint ventures are eliminated to the extent of the Bank's interest in the associates and joint ventures. Intragroup losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Dilution gains and losses in associates and joint ventures are recognised in the consolidated income statement. The accounting policies of associates and joint ventures have been changed where necessary to ensure consistency with policies adopted by the Group.

#### (b) Foreign currency transactions and balances

Foreign currency transactions are denominated, or that require settlement in a foreign currency are translated into the respective functional currencies of the operations at the spot exchange rates at the transaction dates.

Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated into the functional currency at the spot exchange rate at that date. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated into the functional currency at the spot exchange rate at the date that the fair value was determined. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction.

Foreign currency differences resulting from the settlement of foreign currency transactions and arising on translation at period end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in consolidated income statement.

#### (c) Investment securities

Investment securities comprise investments in debt-type and equity-type financial instruments.

#### (i) Classification

Debt-type instruments are investments that have terms that provide fixed or determinable payments of profits and capital. Equity-type instruments are investments that do not exhibit features of debt-type instruments and include instruments that evidence a residual interest in the assets of an entity after deducting all its liabilities.

#### Debt-type instruments

Investments in debt-type instruments are classified into the following categories: 1) at amortised cost or 2) at fair value through income statement.

A debt-type investment is classified and measured at amortised cost only if the instrument is managed on a contractual yield basis or the instrument is not held for trading and has not been designated at fair value through the income statement.

Debt-type investments classified and measured at fair value through income statement include investments held for trading or designated at fair value through income statement. At inception, a debt-type investment managed on a contractual yield basis, can only be designated at fair value through income statement if it eliminates an accounting mismatch that would otherwise arise on measuring the assets or liabilities or recognising the gains or losses on them on different bases.

#### Equity-type instruments

Investments in equity type instruments are classified into the following categories: 1) at fair value through income statement or 2) at fair value through equity.

Equity-type investments classified and measured at fair value through income statement include investments held for trading or designated at fair value through income statement.

An investment is classified as held for trading if acquired or originated principally for the purpose of generating a profit from short-term fluctuations in price or dealer's margin. Any investments that form part of a portfolio where there is an actual pattern of short-term profit taking are also classified as 'held for trading'.

Equity-type investments designated at fair value through income statement include investments which are managed and evaluated internally for performance on a fair value basis.

On initial recognition, the Bank makes an irrevocable election to designate certain equity instruments that are not designated at fair value through income statement to be classified as investments at fair value through equity.

As at and for the year ended 31 December 2015

#### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (c) Investment securities (continued)

#### (ii) Recognition and derecognition

Investment securities are recognised at the trade date i.e. the date that the Group contracts to purchase or sell the asset, at which date the Group becomes party to the contractual provisions of the instrument. Investment securities are de-recognised when the rights to receive cash flows from the financial assets have expired or where the Group has transferred substantially all risk and rewards of ownership.

#### (iii) Measurement

#### Initial recognition

Investment securities are initially recognised at fair value plus transaction costs, except for transaction costs incurred to acquire investments at fair value through income statement which are charged to consolidated income statement.

#### Subsequent measurement

Investments at fair value through income statement are re-measured at fair value at the end of each reporting period and the resultant re-measurement gains or losses is recognised in the consolidated income statement in the period in which they arise. Subsequent to initial recognition, investments classified at amortised cost are measured at amortised cost using the effective profit method less any impairment allowance. All gains or losses arising from the amoritisation process and those arising on de-recognition or impairment of the investments, are recognised in the consolidated income statement.

Investments at fair value through equity are re-measured at their fair values at the end of each reporting period and the resultant gain or loss, arising from a change in the fair value of investments are recognised in the consolidated statement of changes in owners' equity and presented in a separate fair value reserve within equity. When the investments classified as fair value through equity are sold, impaired, collected or otherwise disposed of, the cumulative gain or loss previously recognised in the consolidated statement of changes in equity is transferred to the consolidated income statement.

Investments which do not have a quoted market price or other appropriate methods from which to derive a reliable measure of fair value when on a continuous basis cannot be determined, are stated at cost less impairment allowance, (if any).

#### (iv) Measurement principles

#### Amortised cost measurement

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus capital repayments, plus or minus the cumulative amortisation using the effective profit method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment. The calculation of the effective profit rate includes all fees and points paid or received that are an integral part of the effective profit rate.

#### (c) Investment securities (continued)

#### (iv) Measurement principles (continued)

#### Fair value measurement

Fair value is the amount for which an asset could be exchanged or an obligation settled between well informed and willing parties (seller and buyer) in an arm's length transaction. The Group measures the fair value of quoted investments using the market closing bid price for that instrument. For unlisted investments, the Group recognises any increase in the fair value when they have reliable indicators to support such an increase and to evaluate the fair value of these investments. These reliable indicators are limited to the most recent transactions for the specific investment or similar investments made in the market on a commercial basis between willing and informed parties.

#### (d) Financing assets

Financing assets comprise Shari'a compliant financing provided by the Group with fixed or determinable payments. These include financing provided through Murabaha, Mudaraba, Musawama, Ijarah, Istisna'a, Wakala and other modes of Islamic financing. Financing assets are stated at their amortised cost less impairment allowances (if any).

#### Murabaha and Musawama

Murabaha and Musawama receivables are sales on deferred terms. The Group arranges a Murabaha and Musawama transaction by buying a commodity (which represents the object of the Murabaha) and selling it to the Murabeh (a beneficiary) at a margin of profit over cost. The sales price (cost plus the profit margin) is repaid in installments by the Murabeh over the agreed period. Murabaha and Musawama receivables are stated net of deferred profits and impairment allowance (if any).

Based on QCB instructions Chapter VII, Section D, Para 3/2/1, the Bank applies the rule of binding the purchase orderer to its promise in the Murabaha sale, and not enters into any Murabaha transaction in which the purchase orderer does not undertake to accept the goods if they meet the specifications.

#### Mudaraba

Mudaraba financing are partnerships in which the Group contributes the capital. These contracts are stated at fair value of consideration given less impairment allowance (if any).

#### Ijarah

Ijarah receivables arise from financing structures when the purchase and immediate lease of an asset are at cost plus an agreed profit (in total forming fair value). The amount is settled on a deferred payment basis. Ijarah receivables are carried at the aggregate of the minimum lease payments, less deferred income (in total forming amortised cost) and impairment allowance (if any).

#### Istisna'a

Istisna'a is a sales contract in which the Group acts as 'al-sani' (a seller) with an 'al-mustasni' (a purchaser) and undertakes to manufacture or otherwise acquire a product based on the specification received from the purchaser, for an agreed upon price.

#### (d) Financing assets (continued)

#### Istisna'a (continued)

Istisna'a revenue is the total price agreed between the seller and purchaser including the Group's profit margin. The Group recognises Istisna'a revenue and profit margin based on percentage of completion method by taking in account the difference between total revenue (cash price to purchaser) and Group's estimated cost. The Group's recognises anticipated losses on Istisna'a contract as soon as they are anticipated.

#### Wakala

Wakala contracts represent agency agreements between two parties. One party, the provider of funds (Muwakkil) appoints the other party as an agent (Wakeel) with respect to the investment of the Muwakkil funds in a Shari'a compliant transaction. The Wakeel uses the funds based on the nature of the contract and offer an anticipated return to the Muwakkil. Wakala contracts are stated at amortised cost.

#### (e) Other financial assets and liabilities

#### (i) Recognition and initial measurement

The Group initially recognises due from banks, financing assets, customer current accounts, due to banks, and financing liabilities on the date at which they are originated. All other financial assets and liabilities are initially recognised on the settlement date at which the Group becomes a party to the contractual provisions of the instrument.

A financial asset or financial liability is measured initially at fair value plus, for an item not at fair value through income statement, transaction costs that are directly attributable to its acquisition or issue.

#### (ii) De-recognition of financial assets and financial liabilities

The Group de-recognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all the risks and rewards of ownership and it does not retain control of the financial asset. Any interest in transferred financial assets that qualify for de-recognition that is created or retained by the Group is recognised as a separate asset or liability in the consolidated statement of financial position. On de-recognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset transferred), and consideration received (including any new asset obtained less any new liability assumed) is recognised in consolidated income statement.

The Group enters into transactions whereby it transfers assets recognised on its consolidated statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognized.

- 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)
- (e) Other financial assets and liabilities (continued)
- (ii) De-recognition of financial assets and financial liabilities (continued)

Transactions in which the Group neither retains nor transfers substantially all the risks and rewards of ownership of a financial asset and it retains control over the asset, the Group continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

In certain transactions the Group retains the obligation to service the transferred financial asset for a fee. The transferred asset is de-recognised if it meets the de-recognition criteria. An asset or liability is recognised for the servicing contract, depending on whether the servicing fee is more than adequate (asset) or is less than adequate (liability) for performing the servicing.

The Group de-recognises a financial liability when its contractual obligations are discharged or cancelled or expire.

#### (iii) Offsetting

Financial assets and liabilities are offset only when there is a legal or religious enforceable right to set off the recognised amounts and the Group intends to either settle on a net basis, or to realise the asset and settle the liability simultaneously.

#### (f) Impairment of financial assets

The Group assesses at each consolidated statement of financial position date whether there is objective evidence that an asset is impaired. Objective evidence that financial assets (including equity-type investments) are impaired can include default or delinquency by a counterparty / investee, restructuring of financing facility or advance by the Group on terms that the Group would not otherwise consider, indications that a counterparty or issuer will enter bankruptcy, the disappearance of an active market for a security, or other observable data relating to a group of assets such as adverse changes in the payment status of counterparty or issuers in the group, or economic conditions that correlate with defaults in the group. In addition, for an investment in equity-type instruments, a significant or prolonged decline in its fair value below its cost is objective evidence of impairment.

#### Equity-type investments classified as fair value through equity

In the case of equity-type investments classified as fair value through equity and measured at fair value, a significant (where market value has declined by a minimum of 20%) or prolonged (where market value has declined for 9 months at least) decline in the fair value of an investment below its cost is considered in determining whether the investments are impaired. If any such evidence exists for equity-type investments classified as fair value through equity, the cumulative loss previously recognised in the consolidated statement of changes in equity is removed from equity and recognised in the consolidated income statement. Impairment losses recognised in the consolidated income statement on equity-type investments are subsequently reversed through equity.

#### (f) Impairment of financial assets (continued)

Financial assets carried at amortised cost (including investment in debt-type instruments classified as amortised cost)

For financial assets carried at amortised cost, impairment is measured as the difference between the carrying amount of the financial assets and the present value of estimated cash flows discounted at the assets' original effective profit rate. Losses are recognised in consolidated income statement and reflected in an allowance account. When a subsequent event causes the amount of impairment loss to decrease, the impairment loss is reversed through the consolidated income statement, to the extent of previously recognised impairment losses. The Group considers evidence of impairment for financial assets carried at amortised cost at both a specific asset and collective level. All individually significant financial assets are assessed for specific impairment. All individually significant financial assets found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Financial assets that are not individually significant are collectively assessed for impairment by grouping assets together with similar risk characteristics.

#### (g) Cash and cash equivalents

Cash and cash equivalents include notes and coins on hand, unrestricted balances held with central banks and highly liquid financial assets with maturities of three months or less from the acquisition date that are subject to an insignificant risk of changes in their fair value, and are used by the Group in the management of its short-term commitments.

Cash and cash equivalents are carried at amortised cost in the consolidated statement of financial position.

#### (h) Investment property

Properties held for capital appreciation purpose are classified as investment property and are measured at fair value with any change therein recognised in equity within the fair value reserve.

#### (i) Risk management instruments

Risk management instruments are measured at fair value on the consolidated statement of financial position and any resulting gain or loss is recognised in the consolidated income statement.

#### (i) Fixed assets

Items of fixed assets are measured at cost less accumulated depreciation and impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset.

Purchased software that is integral to the functionality of the related equipment is capitalised as part of related equipment.

The gain or loss on disposal of an item of fixed asset is determined by comparing the proceeds from disposal with the carrying amount of the item of fixed assets, and is recognised in other income/other expenses in consolidated income statement.

#### (j) Fixed assets (Continued)

Depreciation is recognised in consolidated income statement on a straight-line basis over the estimated useful lives of each part of an item of fixed assets since this closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset and is based on cost of the asset less its estimated residual value. Leased assets under finance leases are depreciated over the shorter of the lease term and their useful lives. Land is not depreciated.

The estimated useful lives for the current and comparative years are as follows:

Buildings 20 years
IT Equipment (hardware/software) 3-5 years
Fixtures, fittings and office equipment 4-7 years
Motor vehicles 5-7 years

Useful lives and residual values are reassessed at each reporting date and adjusted prospectively, if appropriate.

#### (k) Intangible assets

Goodwill that arises upon the acquisition of subsidiaries is included in intangible assets. Subsequent to initial recognition goodwill is measured at cost less accumulated impairment losses.

Intangible assets other than goodwill are amortised over their useful lives, and carried net of accumulated amortisation and impairment losses. Useful life of intangible assets are as follows:

Identifiable intangibles

3-5 years

#### (I) Impairment of non-financial assets

The carrying amounts of the Group's non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. For goodwill and intangible assets that have indefinite useful lives or that are not yet available for use, the recoverable amount is estimated each year at the same time. An impairment loss is recognised if the carrying amount of an asset or its Cash Generating Unit ("CGU") exceeds its estimated recoverable amount.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU.

For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGU. Subject to an operating segment ceiling test, for the purposes of goodwill impairment testing, CGUs to which goodwill has been allocated are aggregated so that the level at which impairment testing is performed reflects the lowest level at which goodwill is monitored for internal reporting purposes. Goodwill acquired in a business combination is allocated to groups of CGUs that are expected to benefit from the synergies of the combination.

#### (I) Impairment of non-financial assets (continued)

The Group's corporate assets do not generate separate cash inflows and are utilised by more than one CGU. Corporate assets are allocated to CGUs on a reasonable and consistent basis and tested for impairment as part of the testing of the CGU to which the corporate asset is allocated.

Impairment losses are recognised in consolidated income statement. Impairment losses recognised in respect of CGUs are allocated first to reduce the carrying amount of any goodwill allocated to the CGU (group of CGUs) and then to reduce the carrying amount of the other assets in the CGU (group of CGUs) on a pro rata basis.

An impairment loss in respect of goodwill cannot be subsequently reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

#### (m) Customer current accounts

Balances in current accounts are recognised when received by the Bank. The transactions are measured as the amount received by the Bank at the time of contracting. At the end of the reporting period, these accounts are measured at amortised cost.

#### (n) Equity of investment account holders

Equity of investment account holders is funds held by the Group, which it can invest at its own discretion. The investment account holders authorises the Group to invest the account holders' funds in a manner which the Group deems appropriate without laying down any restrictions as to where, how and for what purpose the funds should be invested.

The Bank charges a management fee (Mudarib fees) to investment account holders. Of the total income from investment accounts, the income attributable to account holders is allocated to investment accounts after deducting the Group's share of income as a Mudarib. The allocation of income is determined by the management of the Group within the allowed profit sharing limits as per the terms and conditions of the investment accounts. Investment accounts are carried at their book values (amortised cost).

#### (o) Distribution of profit between equity of investment account holders and owners

The Bank complies with the directives of the QCB as follows:

- Net profit is arrived at after taking into account all income and expenses at the end of the financial year, and is distributed between investment account holders and owners.
- The share of profit of investment account holders is calculated on the basis of their daily deposit balances over the year, after reducing the Bank's agreed and declared Mudaraba fee.
- In case of any expense or loss, which arises out of negligence on the part of the Bank due to noncompliance with QCB regulations and instructions, then such expenses or loss shall not be borne by the investment account holders. Such matter is subject to the QCB decision.
- In case the results of the Group at the year-end are net losses, then QCB, being the authority responsible for determining the Bank's accountability for these losses, shall decide how these shall be treated without violation to the Islamic Shari'a rules.
- Due to pooling of investment funds with the Group's funds for the purpose of investment, no priority has been given to either party in the appropriation of profit.

#### (p) Provisions

Provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

#### (q) Employee benefits

#### **Defined contribution plans**

The Group provides for its contribution to the State administered retirement fund for Qatari employees in accordance with the retirement law, and the resulting charge is included within the staff cost under note 26 in the consolidated income statement. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised when they are due.

#### **Defined benefit scheme**

The Group provides for employees end of service benefits determined in accordance with the requirements of Qatar Labour law pertaining to retirement and pensions, wherever required. These unfunded charges are made by the Group on the basis of employees' salaries and the number of years of service at the statement of financial position date.

#### Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

#### (r) Revenue recognition

#### Murabaha and Musawama

Profit from Murabaha and Musawama transactions is recognised when the income is both contractually determinable and quantifiable at the commencement of the transaction. Such income is recognised on a time-apportioned basis over the period of the transaction. Where the income from a contract is not contractually determinable or quantifiable, it is recognised when it is actually realised. Income related to non-performing accounts is excluded from the consolidated income statement.

#### Mudaraba

Income on Mudaraba financing is recognised when the right to receive payment is established or on distribution by the Mudarib, whereas losses are charged to the consolidated income statement on declaration by the Mudarib.

#### Ijara

Ijara income is recognised on time-apportioned basis over the lease period. Income related to non-performing accounts is excluded from the consolidated income statement.

#### Istisna'a

Revenue and the associated profit margin are recognised in the Group's consolidated income statement according to the percentage of completion method.

#### Wakala

Income from Wakala placements is recognised on a time apportioned basis so as to yield a constant periodic rate of return based on the balance outstanding.

#### Income from investment banking services

Income from investment banking services (presented in fee and commission income), including placement, advisory, marketing and performance fees, is recognised as per contractual terms when the service is provided and income is earned. This is usually when the Group has performed all significant acts in relation to a transaction and it is highly probable that the economic benefits from the transaction will flow to the Group. Significant acts in relation to a transaction are determined based on the terms agreed in the contracts for each transaction. The assessment of whether economic benefits from a transaction will flow to the Group is based on the extent of binding firm commitments received from other parties.

#### Fees and commission income

Fees and commission income that are integral to the effective profit rate on a financial asset carried at amortised cost are included in the measurement of the effective profit rate of the financial asset. Other fees and commission income, including account servicing fees, sales commission, management, arrangement and syndication fees, are recognised as the related services are performed.

#### Dividend income

Dividend income is recognised when the right to receive the dividend is established.

#### (s) Earnings per share

The Bank presents basic and diluted earnings per share ("EPS") data for its ordinary shares. Basic EPS is calculated by dividing the net profit or loss attributable to owners of the Bank by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the net profit or loss attributable to owners and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares.

#### (t) Segment reporting

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components, whose operating results are reviewed regularly by the Group Management Committee (being the chief operating decision maker) to make decisions about resources allocated to each segment and assess its performance, and for which discrete financial information is available.

#### (u) Fiduciary activities

The Group acts as fund manager and in other fiduciary capacities that result in the holding or placing of assets on behalf of individuals, corporate and other institutions. These assets and income arising thereon are excluded from these consolidated financial statements, as they are not assets of the Group.

#### (v) Earnings prohibited by Shari'a

The Bank is committed to avoid recognising any income generated from non-Islamic sources. Accordingly all non-Islamic income is credited to a charity account, the Bank reserve these funds for charitable purposes.

# (w) Taxation

The Group is currently exempt from income tax. However, the Bank and certain subsidiaries of the Group that meet the Tax Law criteria are required to file income tax returns with the Public Revenues and Taxes department.

#### (x) Financial information of the Parent

A statement of financial position and income statement of the Parent as disclosed at the end of the consolidated financial statements are prepared following the same accounting policies as mentioned above except for investment in subsidiaries and associates which are carried at cost.

#### (y) Financial guarantees

In the ordinary course of business, the Group gives financial guarantees, consisting of letters of credit and guarantees.

Financial guarantees are initially recognized in the consolidated financial statements at fair value, being the premium received on the date the guarantee was given, and the initial fair value is amortised over the life of the financial guarantee. Subsequent to initial recognition, the Group's liability under such guarantees are measured at the higher of the amortised amount and the best estimate of the expenditure required to settle any financial obligation arising at the reporting date. These estimates are determined based on experience of similar transactions and history of past losses, supplemented by the judgment of Management.

Any increase in the liability relating to guarantees is taken to the consolidated statement of income. The amortisation of the premium received is recognized in the consolidated statement of income under "fee and commission income".

#### (z) New standards and interpretations

#### New standards, amendments and interpretations effective from 1 January 2015

During the year, the Accounting and Auditing Standards for Islamic Financial Institutions (AAOIFI) issued amendments to FAS 23 which are effective from 1 January 2015. These amendments provide clarification and expands the scenarios for assessing control when an entity holds less than the majority voting rights in an investee. In particular, the concept of de-facto control has been introduced. The amendment clarifies that where the Islamic Financial Institution "IFI" has less than majority voting rights in an investee, control may also exist through:

- a) agreement with the entity's other shareholders or the entity itself;
- b) rights arising from other contractual arrangements;
- c) the IFI's voting rights (de facto power);
- d) potential voting rights; or
- e) a combination thereof.

FAS 23, however does not provide specific guidance for assessment of control over special purpose vehicles (SPVs). The Bank previously referred to the relevant guidance within International Financial Reporting Standards (IFRSs). As a result of revisions to IFRS 10 (consolidation), the Group has now also changed its accounting policy for determining whether it has control over SPVs. The new control model focuses on whether the Group has power over an SPV, exposure or rights to variable returns from its involvement with the investee and the ability to use its power to affect those returns. In particular, expanded guidance has been provided to assess whether the Group's decision making rights over an investee would be considered as those of a principal (primarily for its own benefit) and when it would be considered to be that of an agent (primarily for benefit of its investors).

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### As at and for the year ended 31 December 2015

**QAR '000s** 

#### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (z) New standards and interpretations (continued)

# New standards, amendments and interpretations effective from 1 January 2015 (Continued) In accordance with the amendments to FAS 23, the Group has reassessed its investments considering the new control definition criteria and based on the assessment, management had concluded that the Group would continue to control the investees (note 1). The conclusion is based on the assessment that the Group, in addition to its power over relevant activities, continues to have significant variability from its involvement with the investee.

As a result of the above, there were no changes to the entities that were controlled and consolidated by the Group as of 31 December 2014. Accordingly, adoption of the new amendments did not have a significant impact on the consolidated financial statements or the amounts reported in the comparative periods.

#### New standards, amendments and interpretations issued but not yet effective

AAOIFI has issued a new accounting standard on investment accounts – Financial Accounting Standard Number 27 (FAS 27): Investment Accounts. The new FAS 27 updates and replaces two of AAOIFI's previous accounting standards relating to investment accounts – FAS 5: Disclosure for bases for Profit Allocation between Owners' Equity and Investment Account Holders as well as FAS 6: Equity of Investment Account Holders and Their Equivalent.

This standard applies to investment accounts based on Mudaraba contracts which represent 'equity of investment accountholders, and on Mudaraba contracts that are placed on "short-term basis" (overnight, seven days, one month basis) by other financial institutions as "interbank deposits" for the purpose of liquidity management. However, it is not applicable to own equity instruments, wakala contracts, reverse murabaha, musharaka or sukuk.

The standard is effective from January 1, 2016. The Group is currently assessing the impact of this standard for future periods.

#### (za) Restricted investment accounts

Restricted investment accounts represents assets acquired by funds provided by holders of restricted investment accounts and their equivalent and managed by the Group as an investment manager based on either a Mudaraba contract or (Wakala) agency contract. The restricted investment accounts are exclusively restricted for investment in specified projects as directed by the investments account holders. Assets that are held in such capacity are not included as assets of the Group in the consolidated financial statements

#### 4. FINANCIAL RISK MANAGEMENT

#### (a) Introduction and overview

The Group's business involves taking on risks in a targeted manner and managing them professionally. The core functions of the Group's risk management are to identify all key risks for the Group, measure these risks, manage the risk positions and determine capital allocations. The Group regularly reviews its risk management policies and systems to reflect changes in markets, products and best market practice.

The Group's aim is to achieve an appropriate balance between risk and return and minimise potential adverse effects on the Group's financial performance. The Group defines risk as the possibility of losses or profits foregone, which may be caused by internal or external factors.

The risks arising from financial instruments to which the Group is exposed are financial risks, which include credit risk, liquidity risk, market risks and operational risk.

#### **Risk Management Structure**

The Board of Directors is ultimately responsible for identifying and controlling risks, however, there are separate independent functions responsible for managing and monitoring risks.

#### **Risk Management and Compliance Committee**

The Risk Management and Compliance Committee has the overall responsibility for the development of the risk strategy and implementing principles, frameworks, policies and limits.

#### **Credit Committee**

The Board of Directors has delegated authority to Credit Committee to approve, sub-delegate, direct, monitor and reviews the Group's financing activities, within specified limits, and to ensure that the credit policies are adhered to, and credit operations are conducted in the most effective manner.

The Credit Committee is the highest level of executive credit approval authority in the Group and is responsible for taking credit decisions within its delegated authority, recommending credit policies and future direction of the credit activities in the Group.

#### **Asset Liability Committee (ALCO)**

ALCO is responsible for the overall balance sheet management of the Group. ALCO set guidelines for the overall management of the liquidity and profit rate risk. ALCO also determine the borrowing and funding strategy (asset allocation) of the Group in order to maximize the profit and minimize risk.

#### **Operational Risk Committee**

The Operational Risk Committee is responsible for managing and overseeing all aspects of operational risk in the Group. The Committee is responsible for the effective implementation of all operational risk policies and standards.

#### **Internal Audit**

Risk management processes are audited by the Group Internal Audit function which examines both the adequacy and compliance with the procedures in addition to a specific audit of the Group Risk function itself as per the approved audit plan. Group Internal Audit discusses the results of all assessments with management and reports its findings and recommendations to the Audit Committee.

#### (b) Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations.

The Group manages credit risk through diversification of investments, capital markets, lending and financing activities to avoid undue concentrations of credit risk with individuals or groups of customers in specific locations or businesses. It also obtains collaterals when appropriate.

Credit risk arises from all transactions that give rise to actual, contingent or potential claims against any counterparty, obligor or customer (collectively referred as "counterparties"). It is the risk that a loss will be incurred if counterparty defaults or fails to honor a financial obligation that is due. It takes into account both probability of involuntary default, wherein the counterparty does not possess the financial means to repay, and strategic default, wherein counterparty with the ability to repay deliberately defaults.

Credit risk may have the following results:

- Delay in payment obligation;
- Partial loss of the credit exposure; or
- Complete loss of the credit exposure.

For risk management reporting purposes, the Group considers and consolidates all elements of credit risk exposure (such as individual obligor default risk, country and sector risk).

#### Management of credit risk

The Board of Directors has delegated responsibility for the oversight of credit risk upto a specified limit to its Credit Committee, which is responsible for management of the Group's credit risk, including:

- Formulating credit policies in consultation with business units, covering collateral requirements, credit assessment, risk grading and reporting, compliance with QCB regulations, other applicable legal and statutory requirements;
- Establishing the authorisation structure for the approval and renewal of credit facilities. Facilities exceeding a certain threshold require Board of Directors approval;
- Developing and maintaining the Group's risk grading in order to categorise exposures according to the degree of financial risk;
- Limiting geographical exposures, concentration risk based on internal and external ratings, exposure limits and QCB guidelines;
- Collateralising the exposures by adequate tangible and intangible collaterals. The types of collaterals obtained include cash, mortgages over real estate properties, pledges over shares and personal/corporate guarantees, as appropriate; and
- Reviewing business units compliance of agreed exposure limits, including those for selected industries, country risk and product types. Regular review of the credit quality of Group's portfolios is performed and appropriate corrective actions are taken when required.

The Group has implemented Moody's Risk Analyst Rating System, in order to effectively monitor credit risk at an obligors level on the Group's portfolio and align capital adequacy to such risks. The system is globally proven and enables the Group to rate credit risk on a more objective basis.

#### (b) Credit risk (Continued)

#### (i) Credit risk measurement

Group regularly analyze the quality of the overall credit portfolio with particular focus on the problem credits and the remedial management process.

#### This include:

- Transaction level review
- Obligor level review
- Portfolio based review
- Exception based review.

Credit review and Credit Administration units are responsible to ensure that all financing activity is undertaken within the approved framework and any deviations are promptly detected, reported and followed up for remedial action.

#### Credit portfolio management

#### Objective and responsibility

Portfolio management is an integral part of the credit process that enables the Group to limit concentrations, reduce volatility, increase liquidity and achieve optimum earnings. It does so by incorporating portfolio strategy and planning, performance assessment and reporting functions into one comprehensive management process.

Group is responsible for carrying out the activities in relation to credit risk portfolio management by seeking information from different business units on a regular basis to perform this function. The portfolio analyst undertakes the review, monitoring and control of limits structures based on the portfolio diversification parameters. Further, it prepares portfolio studies and periodic sector/ regional exposure information for management review.

#### Portfolio diversification

The Bank takes into consideration the following parameters to assess the diversification of the credit portfolio across:

- Group exposure limits
- Industry/ sector exposure limits
- Country exposure limits
- Product exposure limits
- Exposure to a particular credit risk mitigant

#### Stress testing of credit portfolio

The Group follows a rigorous and forward looking stress testing procedure (in line with pillar 2 requirements of Basel II Accord as well as taking into consideration QCB guidelines) that identifies possible events or changes in market conditions (or risk factors) that could adversely impact the Group. This requires foreseeing situations under hypothetical scenarios considering the question 'what-if' and development of stress tests in such scenarios. This enables the Group to be well equipped to cope with the crisis situations when they arise. Risk function has the responsibility of conducting periodic stress testing of the credit portfolio.

- (b) Credit risk (Continued)
- (i) Credit risk measurement (continued)

The stress-testing program of the Group involves the following steps:

- Capturing reliable data (accuracy and timeliness)
- Identification of risk factors that have an impact on the portfolio value. The different categories of risk factors used by the Group are:
  - a. Obligor rating
  - b. Environment (industry, economic, political, real estate prices, etc.)
  - c. Model (assumptions, holding period, etc.)
  - d. Analytics (correlation, transition matrices, etc.)
- Construction of stress tests on the basis of single factor or multi-factor scenarios
- Deciding magnitude of factor shock
- Running stress tests
- Reporting results of stress tests
- Assessing the impact of abovementioned results on capital adequacy of the Group
- Reassessing the relevance of stress tests on yearly basis.

Credit risk management information system (MIS)

Information on all elements of the Group's risk asset portfolio, and most particularly on irregular accounts and on those displaying characteristics of deterioration, are readily available with the concerned staff. Reports are thoroughly scrutinized and, where indicated, triggers appropriate response from the department concerned.

#### (ii) Risk limit control and mitigation policies

The Group has processes in place for mitigating credit risk which mainly include processes for credit Initiation, credit standards, collateral management and large exposure management.

#### Collateral

The Group secures credit exposures through a variety of collaterals including cash margins, lien on fixed deposits, real estate and marketable securities. Independent valuation of real estate collaterals are obtained periodically to determine collateral coverage. The value of marketable securties is constantly monitored to determine whether any replenishments /disposals are required.

#### Financing limits (for risk management instrument and financing books)

The Group has defined limits by counterparty, borrowing group, country, Board of Directors, subsidiaries and affliates. Exposures against these limits are monitored and any breach is reported to the Board through Risk Management and Compliance Committee.

#### (b) Credit risk (Continued)

#### (iii) Maximum exposure to credit risk before collateral held or other credit enhancements

	2015	2014
Credit risk exposures relating to financial assets recorded on the consolidated statement of financial position are as follows:		
Balances with Qatar Central Bank	1,244,008	1,089,350
Due from banks	2,403,836	2,107,985
Financing assets	28,497,638	23,250,587
Investment securities – debt type	10,085,986	8,910,469
Other assets	276,314	172,491
	42,507,782	35,530,882
Other credit risk exposures are as follows:		
Guarantees	6,699,523	6,309,815
Letters of credit	2,596,110	3,170,588
Unutilised credit facilities	12,404,330	9,070,515
	21,699,963	18,550,918

The above tables represent a worse-case scenario of credit risk exposure to the Group, without taking account of any collateral held or other credit enhancements attached. For assets recorded on the consolidated statement of financial position, the exposures set out above are based on net carrying amounts as reported on the consolidated statement of financial position. Letter of credit and guarantees are net of cash margins.

# (iv) Concentration of risks of financial assets with credit risk exposure Geographical sectors

The following table breaks down the Group's credit exposure at their carrying amounts (without taking into account any collateral held or other credit support), as categorised by geographical region. For this table, the Group has allocated exposures to regions based on the country of domicile of its counterparties.

#### 2015

		Other			
	Qatar	GCC	Europe	Others	Total
Assets recorded on the consolidated					
statement of financial position:					
Balances with Qatar Central Bank	1,244,008	-	-	-	1,244,008
Due from banks	598,333	86,321	191,667	1,527,515	2,403,836
Financing assets	20,270,470	3,207,200	4,021,535	998,433	28,497,638
Investment securities – debt type	8,923,271	556,102	7,957	598,656	10,085,986
Other assets	141,521	84,659	47,362	2,772	276,314
	31,177,603	3,934,282	4,268,521	3,127,376	42,507,782

## (b) Credit risk (Continued)

(iv) Concentration of risks of financial assets with credit risk exposure (continued) **Geographical sectors (continued)** 

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Other credit risk exposures	Qatar	GCC	Europe	Others	Total
2015		Other			
	27,976,692	4,318,754	1,372,795	1,862,641	35,530,882
Other assets	166,042	5,065	9	1,375	172,491
Investment securities – debt type	7,807,630	776,596	8,860	317,383	8,910,469
Financing assets	18,826,547	2,627,926	1,108,548	687,566	23,250,587
Due from banks	87,123	909,167	255,378	856,317	2,107,985
Assets recorded on the consolidated statement of financial position:  Balances with Qatar Central Bank	1,089,350	-	-	-	1,089,350
	Qatar	GCC	Europe	Others	Total
2014		Other			

20	۱1	1

Guarantees

Letters of credit

Unutilised credit facilities

2014					
		Other			
	Qatar	GCC	Europe	Others	Total
Other credit risk exposures					
Guarantees	5,367,809	391,851	16,543	533,612	6,309,815
Letter of credit	2,983,636	147,547	2,910	36,495	3,170,588
Unutilised credit facilities	8,171,458	201,693	469,420	227,944	9,070,515
	16.522.903	741.091	488.873	798.051	18.550.918

6,010,506

2,320,472

11,124,678

19,455,656

282,709

93,163

555,918

931,790

26,121

14,326

40,447

380,187

182,475

709,408

1,272,070

6,699,523 2,596,110

12,404,330

21,699,963

# (b) Credit risk (Continued)

# (iv) Concentration of risks of financial assets with credit risk exposure (continued) Industry sectors

The following table breaks down the Group's credit exposure at carrying amounts before taking into account collateral held or other credit enhancements, as categorised by the industry sectors of the Group's counterparties.

	Gross	Gross
	exposure	exposure
	2015	2014
Funded and unfunded		
Government	14,968,984	11,649,459
Industry and Manufacturing	1,106,503	746,023
Commercial	6,774,706	4,175,179
Financial services	4,129,306	4,422,710
Contracting	12,420,267	11,406,839
Real estate	8,920,125	8,566,365
Personal	2,156,501	2,077,915
Services and others	13,731,353	11,037,310
	64,207,745	54,081,800

#### Credit risk exposure

The tables below presents an analysis of financial assets by rating agency designation, based on Standard & Poor's ratings (or their equivalent Moody's / Fitch):

	2015	2014
Equivalent grades		
AAA to AA-	15,684,059	14,567,611
A+ to A-	3,370,231	3,588,483
BBB+ to BBB-	701,621	1,476,186
BB+ to B-	2,315,772	1,222,422
Unrated	42,136,062	33,227,098
	64,207,745	54,081,800

# (b) Credit risk (Continued)

#### (v) Credit quality

					Investme	nt securities
	Financi	ng assets	Due fro	m banks	– de	bt type
	2015	2014	2015	2014	2015	2014
Neither past due nor impaired:						
Investment grade	20,077,965	14,598,970	2,403,836	2,107,985	10,085,986	8,910,469
Standard monitoring	6,360,985	7,320,192	-	-	-	-
Special monitoring		-	-	-	-	
Carrying amount	26,438,950	21,919,162	2,403,836	2,107,985	10,085,986	8,910,469
Past due but not impaired:						
Investment grade	1,074,151	861,667	-	-	-	-
Standard monitoring	965,703	453,296	-	-	-	-
Special monitoring		-	-	-	-	-
Carrying amount	2,039,854	1,314,963	-	-	-	-
Impaired:						
Substandard	69,140	59,745	-	-	-	-
Doubtful	188,216	165,195	-	-	-	-
Loss	143,832	158,247	-	-	-	-
	401,188	383,187	-	-	-	-
Less: impairment allowance-specific	(356,259)	(364,225)	-	-	-	-
Less: impairment allowance-collective	(26,095)	(2,500)	-	-	-	
	18,834	16,462	-	-	-	-
Carrying amount – net	28,497,638	23,250,587	2,403,836	2,107,985	10,085,986	8,910,469

#### Impaired financing assets

Individually impaired financing assets including investment in debt-type securities (other than those carried at fair value through income statement) for which the Group determines that there is objective evidence of impairment and it does not expect to collect all principal and profit due according to the contractual terms of the financing / investment security agreement(s).

#### Financing assets past due but not impaired

Past due but not impaired financing assets are those for which contractual profit or principal payments are past due, but the Group believes that impairment is not appropriate on the basis of the level of security/collateral available and/or the stage of collection of amounts owed to the Group.

	2015	2014
Upto 30 days	1,344,148	735,923
31 to 60 days	485,493	383,048
61 – 90 days	210,213	195,992
	2,039,854	1,314,963

#### (b) Credit risk (Continued)

#### (v) Credit quality (continued)

#### Renegotiated financing assets

Restructuring activities include extended payment arrangements, approved external management plans, modification and deferral of payments. Restructuring policies and practices are based on indicators or criteria that, in the judgment of management, indicate that payment will most likely continue. These policies are kept under continuous review. As at 31 December 2015, QAR 120.8 million (31 December 2014: QAR 73.2 million) of deals were restructured.

#### (vi) Collateral

The determination of eligible collateral and the value of collateral are based on QCB regulations and are assessed by reference to market price or indexes of similar assets.

The Group has collateral in the form of blocked deposits, pledge of shares or legal mortgages against the past dues financing assets.

The aggregate fair value of collateral is QAR 32,604.4 million (2014: QAR 23,708.3 million). For 0 day past due QAR 29,267.9 million (2014: QAR 23,429.4 million), past due up to 30 days: QAR 2,252.4 million (2014: QAR 221.6 million), past due from 31 to 60 days: QAR 15.2 million (2014: QAR Nil), past due from 61 and 90 days: QAR 117.2 million (2014: QAR 57.2 million) and past due from 91 and above days: QAR 951.7 (2014: QAR Nil) respectively.

#### (vii) Write-off policy

The Group writes off a financing asset or an investment in debt-type security balance, and any related allowances for impairment losses, when the Group determines that the financing asset or security is uncollectible and after QCB approval is obtained.

This determination is made after considering information such as the occurrence of significant changes in the borrower's / issuer's financial position such that the borrower / issuer can no longer pay the obligation, or that proceeds from collateral will not be sufficient to pay back the entire exposure. For smaller balance standardised financing assets, write-off decisions generally are based on a product-specific past due status. The amount written off during the year was QAR 6.1 million (2014: QAR 0.4 million).

#### (c) Liquidity risk

Liquidity risk is the risk that the Group is unable to meet its obligations when they fall due as a result of e.g. customer deposits being withdrawn, cash requirements from contractual commitments, or other cash outflows, such as debt maturities or margin calls for risk management instruments etc. Such outflows would deplete available cash resources for client financing, trading activities and investments. In extreme circumstances, lack of liquidity could result in reductions in the consolidated statement of financial position and sales of assets, or potentially an inability to fulfil financing commitments. The risk that the Group will be unable to do so is inherent in all banking operations and can be affected by a range of institution-specific and market-wide events including, but not limited to, credit events, merger and acquisition activity, systemic shocks and natural disasters.

#### (c) Liquidity risk (Continued)

#### (i) Management of liquidity risk

The Group's approach to managing liquidity is to ensure, as far as possible that it has sufficient liquidity to meet liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risk of damage to the Group's reputation.

The primary objective of liquidity risk management over which the Asset and Liability Committee (ALCO) has oversight, is to provide a planning mechanism for unanticipated changes in the demand or needs for liquidity created by customer behavior or abnormal market conditions. The ALCO emphasizes the maximization and preservation of customer deposits and other funding sources. ALCO also monitors deposit rates, levels, trends and significant changes. Deposit mobilization plans are regularly reviewed for consistency with the liquidity policy requirements. A contingency plan is also in place which is reviewed periodically.

The daily liquidity position is monitored and regular liquidity stress testing is conducted under a variety of scenarios covering both normal and more severe market conditions. Liquidity policy and procedures are subject to review and approval of the Board of Directors and ALCO. A summary report, including any exceptions and remedial action taken, is submitted regularly to the Board of Directors and ALCO.

#### (ii) Exposure to liquidity risk

The key measure used by the Group for managing liquidity risk is the ratio of net liquid assets to deposits from customers. For this purpose net liquid assets are considered as including cash and cash equivalents and investment grade debt securities for which there is an active and liquid market less any deposits from banks, other borrowings and commitments maturing within the next month. The Group ratio of liquid assets to customer deposits at the reporting date was 27% (2014: 34%).

A similar, but not identical, calculation is used to measure the Group's compliance with the liquidity limit established by QCB. As at 31 December 2015, liquidity ratio as per QCB prescribed method was 104% (31 December 2014: 106%). The mimimum liquidity ratio determined by the QCB is 100%.

### (c) Liquidity risk (Continued)

### (iii) Maturity analysis

Maturity analysis of Group's financial assets and liabilities are prepared on the basis of their contractual maturities. The contractual maturities have been determined on the basis of the remaining period at the statement of financial postion and do not take into account effective maturities as indicated by the Group's deposit retention history.

	Carrying amount	Less than 1 month	1-3 months	3 months – 1 year	1-5 years	More than 5 years
2015						
Balances with Qatar Central Bank	1,244,008	45,701	_	_	_	1,198,307
Due from banks	2,403,836	1,550,927	183,904	224,485	444,520	-
Financing assets	28,497,638	1,068,034	3,230,328	2,546,967	9,027,015	12,625,294
Investment securities – debt type	10,085,986	-	1,333,803	1,110,326	4,777,426	2,864,431
Other assets	276,314	229,495	25,248	21,571	-	-
Total financial assets	42,507,782	2,894,157	4,773,283	3,903,349	14,248,961	16,688,032
Due to banks	11,837,255	7,380,991	1,274,525	1,207,259	1,245,419	729,061
Customer current accounts	1,749,029	1,749,029	-	-	-	-
Other liabilities	689,269	373,104	207,491	103,179	5,495	-
Total financial liabilities	14,275,553	9,503,124	1,482,016	1,310,438	1,250,914	729,061
Equiy of investment account holders	23,715,779	15,122,036	3,339,167	5,171,986	82,590	
Total	37,991,332	24,625,160	4,821,183	6,482,424	1,333,504	729,061
Difference	4,516,450	(21,731,003)	(47,900)	(2,579,075)	12,915,457	15,958,971
	Commina	l aga than 1		O ma a matha a	1-5	Mara than F
	Carrying amount	Less than 1 month	1-3 months	3 months – 1 year	years	More than 5 years
	amount	monun	1 0 111011110	ı your	youro	youro
2014						
Balances with Qatar Central Bank	1,089,350	81,756	-	-	-	1,007,594
Due from banks	2,107,985	856,103	37,011	704,741	510,130	-
Financing assets	23,250,587	423,034	1,558,782	4,293,531	9,028,487	7,946,753
lavandan out annuiting dalet turn				,,	0,020, 101	.,,
Investment securities – debt type	8,910,469	84,483	172,607	2,632,598	4,780,530	1,240,251
Other assets	8,910,469 172,491					
<b>,</b> '		84,483	172,607	2,632,598 16,589	4,780,530	
Other assets	172,491	84,483 149,343	172,607 6,559	2,632,598 16,589	4,780,530	1,240,251
Other assets	172,491	84,483 149,343	172,607 6,559	2,632,598 16,589	4,780,530	1,240,251
Other assets Total financial assets	172,491 35,530,882	84,483 149,343 1,594,719	172,607 6,559 1,774,959	2,632,598 16,589 7,647,459	4,780,530 - 14,319,147	1,240,251
Other assets Total financial assets Due to banks	172,491 35,530,882 8,982,279	84,483 149,343 1,594,719 5,486,469	172,607 6,559 1,774,959	2,632,598 16,589 7,647,459	4,780,530 - 14,319,147 859,915	1,240,251
Other assets Total financial assets  Due to banks Customer current accounts	172,491 35,530,882 8,982,279 1,628,841	84,483 149,343 1,594,719 5,486,469 1,628,841	172,607 6,559 1,774,959 1,757,563	2,632,598 16,589 7,647,459 149,090	4,780,530 - 14,319,147 859,915	1,240,251
Other assets Total financial assets  Due to banks Customer current accounts Other liabilities	172,491 35,530,882 8,982,279 1,628,841 479,172	84,483 149,343 1,594,719 5,486,469 1,628,841 207,678	172,607 6,559 1,774,959 1,757,563 - 100,577	2,632,598 16,589 7,647,459 149,090 - 129,962	4,780,530 - 14,319,147 859,915 - 40,955	1,240,251 - 10,194,598 729,242 - -
Other assets Total financial assets  Due to banks Customer current accounts Other liabilities Total financial liabilities  Equiy of investment account holders	172,491 35,530,882 8,982,279 1,628,841 479,172	84,483 149,343 1,594,719 5,486,469 1,628,841 207,678	172,607 6,559 1,774,959 1,757,563 - 100,577	2,632,598 16,589 7,647,459 149,090 - 129,962	4,780,530 - 14,319,147 859,915 - 40,955	1,240,251 - 10,194,598 729,242 - -
Other assets Total financial assets  Due to banks Customer current accounts Other liabilities Total financial liabilities	172,491 35,530,882 8,982,279 1,628,841 479,172 11,090,292	84,483 149,343 1,594,719 5,486,469 1,628,841 207,678 7,322,988	172,607 6,559 1,774,959 1,757,563 - 100,577 1,858,140	2,632,598 16,589 7,647,459 149,090 - 129,962 279,052	4,780,530 - 14,319,147 859,915 - 40,955 900,870	1,240,251 - 10,194,598 729,242 - -

### (c) Liquidity risk (Continued)

# (iv) Maturity analysis (Financial liabilities and risk management instruments) Gross

		Gross undisc-					
	Carrying	ounted cash	Less than	1-3	3 months		More than 5
	amount	flows	1 month	months	– 1 year	1-5 years	years
2015					-	•	-
Non-derivative financial liabilit	ies						
Due to banks	11,837,255	11,879,458	7,386,441	1,277,549	1,223,426	1,262,981	729,061
Customer current accounts	1,749,029	1,749,029	1,749,029	-	-	-	-
Other liabilities	689,269	689,269	373,104	207,491	103,179	5,495	
Total liabilities	14,275,553	14,317,756	9,508,574	1,485,040	1,326,605	1,268,476	729,061
Equity of investment account							
holders	23,715,779	23,715,779	15,122,036	3,339,167	5,171,986	82,590	-
Risk management							
instruments							
Risk Management:	114,149						
Outflow		(24,893)	(394)	(1,992)	(8,358)	(13,125)	(1,024)
Inflow		253,561	210,977	18,305	5,144	12,215	6,920
	37,877,183	37,804,867	24,420,027	4,807,894	6,501,805	1,351,976	723,165
		Gross					
		undisc-					
		ounted					More
	Carrying	cash	Less than	1-3	3 months -		than 5
	amount	flows	1 month	months	1 year	1-5 years	years
2014							
Non-derivative financial liabilities							
Due to banks	8,982,279	8,992,537	5,494,310	1,759,732	149,338	859,915	729,242
Customer current accounts	1,628,841	1,628,841	1,628,841				-
Other liabilities	479,172	479,172	207,678	100,577	129,962	40,955	
Total liabilities	11,090,292	11,100,550	7,330,829	1,860,309	279,300	900,870	729,242
Equity of investment account							
holders	20,229,556	20,229,556	8,142,653	5,193,218	6,314,628	579,057	
Risk management instruments							
Risk Management:	(14,241)						
Outflow		(41,108)	(12,628)	(816)	(9,459)	(12,609)	(5,596)
Inflow		53,038	572	859	4,987	14,902	31,718
	31,334,089	31.318.176	15,485,538	7,053,484	6,598,400	1,477,634	703,120

#### (d) Market risks

The Group takes on exposure to market risks, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks arise from open positions in profit rate, currency and equity products, all of which are exposed to general and specific market movements and changes in the level of volatility of market rates or prices such as profit rates, credit spreads, foreign exchange rates and equity prices. The Group separates exposures to market risk into either trading or non-trading portfolios.

The market risks arising from trading and non-trading activities are concentrated in Group Treasury and monitored by two teams separately. Regular reports are submitted to the Board of Directors and heads of each business unit.

Trading portfolios include those positions arising from market-making transactions where the Group acts as principal with clients or with the market.

Non-trading portfolios primarily arise from the profit rate management of the entity's retail and corporate banking assets and liabilities. Non-trading portfolios also consist of foreign exchange and equity risks arising from the Group's debt-type and equity-type investments.

#### (i) Management of market risks

Overall authority for market risk is vested in ALCO. Group Market Risk is responsible for the development of detailed risk management policies (subject to review and approval by Board of Directors) and for the day-to-day review of their implementation.

The Board of Directors has set risk limits based on different factors including country-wise exposure limits. These limits are closely monitored by senior management and reviewed by ALCO on a regular basis.

#### (ii) Exposure to market risks – trading portfolios

The principal tool used to measure and control market risk exposure within the Group's trading portfolios is Value at Risk (VaR). The VaR of a trading portfolio is the estimated loss that will arise on the portfolio over a specified period of time (holding period) from an adverse market movement with a specified probability (confidence level). A fully integrated VaR computation system is used by the Group to calculate VaR through historical simulation, analytical and Monte Carlo approaches, which is based upon a 99 percent confidence level assuming a 1-day, 10-day and 30-day holding periods. Taking account of market data from the previous one year, and observed relationships between different markets and prices, the model generates a wide range of plausible future scenarios for market price movements. Market Risk limits are set and monitored by the Market Risk Management function endorsed by BOD. The Group uses VaR limits for total market risk and specific foreign exchange, profit rate, equity and other price risks. The overall structure of VaR limits are reviewed by ALCO and approval by the Board of Directors. VaR limits are allocated to trading portfolios

The Group's trading portfolio is comparitively insignificant in size, consist mainly of Equities however, the Group has established policies for VaR measurement to overlook the trends for market risk management. In addition, the Group uses a wide range of stress tests to model the financial impact of a variety of exceptional market scenarios, such as periods of prolonged market illiquidity, on individual trading portfolios and the Group's overall position.

#### As at and for the year ended 31 December 2015

#### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### (d) Market risks (continued)

#### (iii) Exposure to profit rate risk – non-trading portfolios

The principal risk to which non-trading portfolios are exposed is the risk of loss from fluctuations in the future cash flows or fair values of financial instruments because of a change in market profit rates. Profit rate risk is managed principally through monitoring profit rate gaps and by having pre-approved limits for repricing bands. ALCO is the monitoring body for compliance with these limits and is assisted by Group central Treasury in its day-to-day monitoring activities.

The Islamic Financial Services Board ("IFSB") has issued a document on Risk Management guidelines for Institutions (other than Insurance Institutions) offering only Islamic Financial Service ("IIFS"). This includes sections on 'Rate of Return Risk' and 'Liquidity Risk'. The Group adheres to the guidelines on 'Rate of Return Risk' and 'Liquidity Risk'.

A summary of the Group's profit rate gap position on non-trading portfolios is as follows:

	Carrying	Less than	3-12		Non-profit	Effective
	amount	3 months	months	1-5 years	rate sensitive	profit rate
2015						
Balances with Qatar Central Bank	1,244,008	-	-	-	1,244,008	0%
Due from banks	2,403,836	158,487	364,364	-	1,880,985	0.3%-0.6%
Financing assets	28,497,638	7,894,412	3,196,945	662,954	16,743,327	4.3%-4.7%
Investment securities-debt type	10,085,986	121,990	-	-	9,963,996	3.0%-3.5%
	42,231,468	8,174,889	3,561,309	662,954	29,832,316	_
Due to banks	11,837,255	1,458,461	454,014	-	9,924,780	0.7%-1.2%
Equity of investment account holders	23,715,779	15,509,591	5,474,576	-	2,731,612	1.4%-1.8%
Consolidated statement of financial position items - Profit rate sensitivity		(0 = 0.0 (0.0)	(2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2			
gap	6,678,434	(8,793,163)	(2,367,281)	662,954	17,175,924	-
Off-consolidated statement of financial						
position items	12,404,330	732,909	405,046	3,934	11,262,441	4.3%-4.7%
Cumulative profit rate sensitivity gap	19,082,764	(8,060,254)	(1,962,235)	666,888	28,438,365	=

#### (d) Market risks (continued)

#### (iii) Exposure to profit rate risk – non-trading portfolios (continued)

	Carrying	Less than	3-12		Non-profit rate	Effective
	amount	3 months	months	1-5 years	sensitive	profit rate
2014						
Balances with Qatar Central Bank	1,089,350	-	-	-	1,089,350	0%
Due from banks	2,107,985	909,221	652,190	-	546,574	0.3%-0.5%
Financing assets	23,250,587	8,483,725	2,256,071	216,448	12,294,343	4.4%-4.9%
Investment securities-debt type	8,910,469	-	121,990	-	8,788,479	3.0%-3.5%
_	35,358,391	9,392,946	3,030,251	216,448	22,718,746	
Due to banks	8,982,279	1,368,065	297,352	-	7,316,862	0.7%-0.9%
Equity of investment account holders	20,229,556	13,335,871	6,893,685	-	-	1.2%-1.4%
Consolidated statement of financial position						
items - Profit rate sensitivity gap	6,146,556	(5,310,990)	(4,160,786)	216,448	15,401,884	
Off-consolidated statement of financial						
position items	9,070,515	323,686	146,160	6,955	8,593,714	4.4%-4.9%
Cumulative profit rate sensitivity gap	15,217,071	(4,987,304)	(4,014,626)	223,403	23,995,598	

#### Sensitivity analysis

Management monitors sensitivity of the Group's financial assets and liabilities to various standard and Non-standard profit rate scenarios. Standard scenario that is considered on a monthly basis include a 100 basis point (bp) parallel fall or rise in yield curve. An analysis of the Group's sensitivity to an increase or decrease in market profit rates, assuming no asymmetrical movement in yield curves and a constant financial position, is as follows:

Sensitivity of net profit	100 bp parallel increase	100 bp parallel decrease
2015		
At 31 December	35,121	(35,121)
Average for the year	43,373	(43,373)
2014		
At 31 December	38,927	(38,927)
Average for the year	35,919	(35,919)

#### (d) Market risks (continued)

#### (iii) Exposure to profit rate risk – non-trading portfolios (continued)

Profit rate movements affect reported equity in the following way:

 retained earnings arising from increases or decreases in net profit and the fair value changes reported in consolidated income statement.

Overall non-trading profit rate risk positions are managed by Treasury & Investments Group (TIG), which uses financial investments, advances to banks, deposits from banks and risk management instruments to manage the overall position arising from the Group's non-trading activities. The use of risk management instruments to manage profit rate risk.

#### (iv) Exposure to other market risks - non-trading portfolios

#### **Foreign currency transactions**

Foreign exchange risks arise from the movement of the rate of exchange over a period of time. Positions are monitored on a regular basis to ensure positions are maintained within approved limits established by the Board of Directors.

As at the reporting date the net foreign currency exposures, other than USD which is pegged to the Qatari Riyal, and their respective sensitivities to a 500 bps change was as follows:

Functional currency of Group e	entities
--------------------------------	----------

	2015	2014
Net foreign currency exposure:		
Pounds Sterling	12,079	1,229
Euro	2,439	5,591
Other currencies	224,215	397,389

	Increase / c		Increase / decrease in equity	
5% increase / decrease in currency exchange rate	2015	2014	2015	2014
Pound Sterling	604	61	604	61
Euro	122	280	122	280
Other currencies	11,211	19,869	11,211	19,869

#### (d) Market risks (continued) Equity price risk

Equity price risk is the risk that the fair value of equities decreases as a result of changes in the level of equity indices and individual stocks. The non-trading equity price risk exposure arises from equity securities classified as fair value through income statement and fair value through equity.

The Group is also exposed to equity price risk and the sensitivity analysis thereof is as follows:

	2015	2014
5% increase / decrease in QE and other index		
Increase / decrease in profit and loss	2,839	4,694
Increase / decrease in equity	37,955	36,107

The above analysis has been prepared on the assumption that all other variables such as profit rate, foreign exchange rate, etc are held constant and is based on historical correlation of the equity securities to the relevant index. Actual movement may be different from the one stated above.

#### (e) Operational risks

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Group's involvement with financial instruments, including processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour.

The Group's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Group's reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity.

The primary responsibility for the development and implementation of controls to address operational risk is assigned to senior management within each business unit. This responsibility is supported by the development of overall Group standards for the management of operational risk in the following areas:

- requirements for appropriate segregation of duties, including the independent authorisation of transactions;
- requirements for the reconciliation and monitoring of transactions;
- compliance with regulatory and other legal requirements;
- documentation of controls and procedures;
- requirements for the periodic assessment of operational risks faced, and the adequacy of controls and procedures to address the risks identified;
- requirements for the reporting of operational losses and proposed remedial action;
- development of contingency plans;
- training and professional development;
- · ethical and business standards; and
- · risk mitigation, including insurance where this is effective.

#### (e) Operational risks (continued)

The strategy and framework for operational risk management is set by the Operational Risk Committee (ORC) and is implemented consistently across the Group. While the management of operational risk is the primary responsibility of each function or service responsible, the implementation of an integrated Operational Risk Management Framework is coordinated by a dedicated and independent team led by an Operational Risk Manager (ORM). This team reports to the Chief Risk Officer (CRO) of the Group. Each business unit has nominated a "Unit Operational Risk Manager (UORM)" who acts as a single point of contact for ORM regarding all Operational Risks for the respective business unit.

The organization has also invested in a state-of-the-art Operational Risk System to create a repository for all Operational risk incidents, losses and near-miss events. There is a robust process for reporting of issues, conducting of root cause analysis (where applicable) and rolling out mitigation plans to avoid recurrence of the issues.

# (f) Capital management Regulatory capital

The Group's policy is to maintain a strong capital base so as to ensure investor, creditor and market confidence and to sustain future development of the business. The impact of the level of capital on owners' return is also recognised and the Group recognises the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position.

The Group and its individually regulated operations have complied with all externally imposed capital requirements throughout the period.

The capital adequacy ratio of the Group is calculated in accordance with the Basel Committee guidelines as adopted by the QCB.

The Group's regulatory capital position under Basel III (2015) and Basel II (2014) and QCB regulations at 31 December was as follows:

	2015	2014
Tier 1 capital	5,109,557	4,850,375
Tier 2 capital	360,569	395,624
Total regulatory capital	5,470,126	5,245,999

Eligible capital (numerator in Capital Adequecy Ratio) consists of Tier 1 and Tier 2 capitals

Tier 1 consists of two parts: Common Equity Tier 1 (CET1), and Aditional Tier 1 (AT1)

CET1, is part of Tier 1 capital and is the purest form of capital, which includes share capital, statutory reserves, general reserve, retained earnings, exchange translation reserve and non-controlling interests, and other regulatory adjustments relating to items that are included in equity but are treated differently for capital adequacy calculation purposes. The bank deducts intangible assets(including goodwill) and treasury stock from CET1/ Tier1

As at and for the year ended 31 December 2015

# (f) Capital management (Continued) Regulatory capital (continued)

Tier 2 capital, which includes risk reserve that counts up to 1.25% of the risk weighted assets.

The Group is following the standardised approach for credit and market and Basic Indicator approach for operational risk as permitted by the Qatar Central Bank and as per Pillar 1 of Basel 3. Capital adequacy and the use of regulatory capital are monitored on a regular basis by the Bank's management, employing techniques based on the guidelines developed by the Basel Committee and the Qatar Central Bank. The required information is computed and monitored on monthly basis and filed with the regulators on a quarterly basis after getting reviewed by Bank appointed external auditors.

In Addition to Capital standards suggested by Basel 3, the Bank is also calculating leverage ratio at consolidated level which is well above the 3% requirement suggested by BCBS (Basel Committee for Banking Supervision) and QCB. The two complementary liquidity standards (LCR and NSFR) suggested under Basel 3 accord are also fully implemented and complied by the Bank . Furthermore, these liquidity ratios are regularly being monitored by the Bank Group ALCO.

#### Risk weighted assets and carrying amounts

	2015	2014	2015	2014
	Basel III	Basel II	Carrying	Carrying
	Risk	Risk	amount	amount
	weighted	weighted		
	amount	amount		
Balances with Qatar Central Bank	-	-	1,244,008	1,089,350
Due to banks	1,396,045	1,265,475	2,403,836	2,107,985
Financing assets	20,223,375	17,272,849	28,497,638	23,250,587
Investment securities	1,698,408	1,495,974	10,460,201	9,313,997
Investment in associates and joint ventures	452,088	399,278	299,717	266,185
Other assets	611,024	496,476	759,883	670,051
Off balance sheet assets	4,464,604	6,782,323	21,699,963	18,550,918
Total risk weighted assets for credit risk	28,845,544	27,712,375	65,365,246	55,249,073
Risk weighted assets for market risk	1,742,481	1,842,888	759,105	722,135
Risk weighted assets for operational risk	2,313,639	2,039,638	-	-
	4,056,120	3,882,526	759,105	722,135
			2015	2014
Risk weighted assets			32,901,664	31,594,901
Regulatory capital			5,470,126	5,245,999
Risk weighted assets as a percentage of regulatory			, -, -	, -,
capital (capital ratio)			16.6%	16.6%

The minimum ratio limit determined by QCB is 12.5% while the current Basel III capital adequacy requirement is 10.5%. Additionally, In view of Barwa Bank being designated as a domestic systemically important bank (DSIB), QCB has imposed an additional 0.13% DSIB surcharge, applicable from January 2016.

#### 5. USE OF ESTIMATES AND JUDGMENTS

As at and for the year ended 31 December 2015

#### (a) Key sources of estimation uncertainty

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### (i) Allowances for credit losses

Assets accounted for at amortised cost are evaluated for impairment on a basis described in significant accounting policies. The specific counterparty component of the total allowances for impairment applies to financial assets evaluated individually for impairment and is based upon management's best estimate of the present value of the cash flows that are expected to be received. In estimating these cash flows, management makes judgments about a counterparty's financial situation and the net realisable value of any underlying collateral. Each impaired asset is assessed on its merits, and the workout strategy and estimate of cash flows considered recoverable are independently approved by the Credit Risk function. Minimum impairment on specific counter parties are determined based on the QCB regulations.

Collectively assessed impairment allowances cover credit losses inherent in portfolios of financing and investment securities measured at amortised cost with similar credit risk characteristics when there is objective evidence to suggest that they contain impaired financial assets, but the individual impaired items cannot yet be identified. In assessing the need for collective allowances, management considers factors such as credit quality, portfolio size, concentrations and economic factors. In order to estimate the required allowance, assumptions are made to define the way inherent losses are modelled and to determine the required input parameters, based on historical experience and current economic conditions. The accuracy of the allowances depends on the estimates of future cash flows for specific counterparty allowances and the model assumptions and parameters used in determining collective allowances.

#### (ii) Determining fair values

The determination of fair value for financial assets and liabilities for which there is no observable market price requires the use of valuation techniques as described in significant accounting policies. For financial instruments that trade infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgment depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument.

**QAR '000s** 

- 5. USE OF ESTIMATES AND JUDGMENTS (CONTINUED)
- (b) Critical accounting judgments in applying the Group's accounting policies
- (i) Valuation of financial instruments

The Group's accounting policy on fair value measurements is discussed in the significant accounting policies section.

The Group measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements.

- Level 1: Quoted market price (unadjusted) in an active market for an identical instrument.
- Level 2: Valuation techniques based on observable inputs, either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.
- Level 3: Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments the Group determines fair values using valuation techniques.

Valuation techniques include net present value and discounted cash flow models, comparison to similar instruments for which market observable prices exist, Black-Scholes and polynomial option pricing models and other valuation models. Assumptions and inputs used in valuation techniques include risk-free and benchmark profit rates, credit spreads and other premia used in estimating discount rates, bond and equity prices, foreign currency exchange rates, equity and equity index prices and expected price volatilities and correlations. The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the reporting date, that would have been determined by market participants acting at arm's length.

#### 5. USE OF ESTIMATES AND JUDGMENTS (CONTINUED)

#### (b) Critical accounting judgments in applying the Group's accounting policies (continued)

#### (ii) Financial asset and liability classification

The table below analyses financial instruments measured at fair value at the end of the reporting period, by the level in the fair value hierarchy into which the fair value measurement is categorised:

In thousands	Level 1	Level 2	Level 3	Total
2015				
Risk management instruments (assets) Investment securities carried at fair value	- 750 405	-	127,473	127,473
investment securities carried at fair value	759,105 759,105	-	374,215 501,688	1,133,320 1,260,793
Risk management instruments (liabilities)		-	13,324	13,324
		-	13,324	13,324
2014				
Risk management instruments (assets)	-	-	14,325	14,325
Investment securities carried at fiar value	722,136 722,136	-	403,527 417,852	1,125,663 1,139,988
	722,100		117,002	1,100,000
Risk management instruments (liabilities)		-	28,566	28,566
		-	28,566	28,566

The Group's accounting policies provide scope for assets and liabilities to be designated at inception into different accounting categories in certain circumstances:

- in classifying financial assets or liabilities as trading, the Group has determined that it meets the description of trading assets and liabilities set out in accounting policies.
- in designating financial assets or liabilities at fair value through income statement, the Group has determined that it has met one of the criteria for this designation set out in accounting policies.

For the purpose of disclosure of fair value of financial assets and liabilities which are carried at amortised cost, the level 2 valuation method has been used except for the impaired financing assets for which level 3 valuation method has been used. Details of the Group's classification of financial assets and liabilities are given in note 7.

#### 5. USE OF ESTIMATES AND JUDGMENTS (CONTINUED)

#### (b) Critical accounting judgments in applying the Group's accounting policies (continued)

#### (iii) Impairment of investments in equity and debt securities

Investments in equity and debt securities are evaluated for impairment on the basis described in the significant accounting policies note.

#### (iv) Useful lives of fixed assets

The Group's management determines the estimated useful life of fixed assets for calculating depreciation. This estimate is determined after considering the expected usage of the asset, physical wear and tear, technical or commercial obsolescence.

#### (v) Useful life of intangible assets

The Group's management determines the estimated useful life of its intangible asssets for calculating amortisation. This estimate is determined after considering the expected economic benefits to be received from the use of intangible assets.

#### 6. OPERATING SEGMENTS

The Group has four reportable segments, as described below, which are the Group's strategic divisions. The strategic divisions offer different products and services, and are managed separately based on the Group's management and internal reporting structure. For each of the strategic divisions, the Group Management Committee reviews internal management reports on at least a monthly basis. The following summary describes the operations in each of the Group's reportable segments.

O a managed to Decelling	the state of the s	and a second second second second second		Libertania and Stiller
Corporate Banking	Includes financings,	denosite and other	trancactions and	halances with
Corporate Darikira	indiades infancinas.	acposits and other	transactions and	Daianices With

corporate customers

Retail Banking Includes financings, deposits and other transactions and balances with

retail customers

Treasury and Investments

division

Undertakes the Group's funding and centralised risk management activities through borrowings, issues of debt securities, use of risk management instruments for risk management purposes and investing in liquid assets such as short-term placements and corporate and government debt securities. Further also manages Group's trading of investments and corporate finance activities.

investments and corporate finance activities.

Investment Banking and Asset Management

Operates the Group's funds management activities. Mainly includes financial advisory services, including deal sourcing, structuring, valuations and advisory services, equity structuring, restructuring and placement; debt structuring, restructuring and placement including project finance, securitisation and sukuk; client portfolios management, structuring of liquidity products; structuring and marketing and management of open and closed ended funds; structuring, acquisition, placement and initial public offering of private equities; and private equity, equity structuring, private placements and initial public offerings.

#### 6. OPERATING SEGMENTS (CONTINUED)

Information regarding the results, assets and liabilities of each reportable segment is included below. Performance is measured based on segment profit, as included in the internal management reports that are reviewed by the Group Management Committee. Segment profit is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries.

Information about operating segments 2015	Corporate banking	Retail banking	Treasury and Investments division	Investment banking and Asset management	Unallocated	Total
Total income from financing and investing activities	987,156	225,389	362,818	(1,793)	-	1,573,570
Net fee and commission income	58,800	22,868	(1,766)	57,373	-	137,275
Foreign exchange gain / (loss)	4,924	1,539	(1,088)	-	-	5,375
Other income	551	9,823	-	5,998	-	16,372
Share of results of associates and joint ventures	-	-	-	(13,133)	-	(13,133)
Total segment revenue	1,051,431	259,619	359,964	48,445	-	1,719,459
Other material non-cash items:						
Net impairment loss on investment securities	-	-	(67,498)	(5,400)	-	(72,898)
Net impairment loss on financing assets	(19,821)	(1,507)	-	-	-	(21,328)
Reportable segment net profit	588,096	5,403	122,202	12,316		728,017
Reportable segment assets	27,946,250	2,920,302	12,870,308	687,528	777,230	45,201,618
Reportable segment liabilities	23,261,003	2,984,562	12,048,170	83,015	-	38,376,750

As at and for the year ended 31 December 2015 QAR '000s

### 6. OPERATING SEGMENTS (CONTINUED)

Information about operating segments 2014	Corporate banking	Retail banking	Treasury and Investments division	Investment banking and Asset management	Unallocated	Total
Total income from financing and investing activities	919,870	187,638	311,340	10,372	-	1,429,220
Net fee and commission income	57,381	25,694	3,246	52,771	-	139,092
Foreign exchange gain / (loss)	5,698	708	13,004	-	-	19,410
Other income	12,035	8,192	3,898	987	-	25,112
Share of results of associates and joint ventures		-	(2,358)	18,269	-	15,911
Total segment revenue	994,984	222,232	329,130	82,399		1,628,745
Other material non-cash items:  Net impairment loss on investment securities	- (57.747)	1 506	(6,500)	(12,800)	-	(19,300)
Net impairment loss on financing assets	(57,747)	1,526	-	-	-	(56,221)
Reportable segment net profit	483,994	(4,770)	197,001	36,897	-	713,122
Reportable segment assets	21,290,720	2,601,514	12,915,501	612,555	777,230	38,197,520
Reportable segment liabilities	20,618,855	2,093,229	8,939,658	119,676	-	31,771,418

#### **BARWA BANK Q.S.C.**

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2015

**QAR '000s** 

#### 7. FAIR VALUE AND CLASSICIATION OF FINANCIAL INSTRUMENTS

The table below sets out the carrying amounts and fair values of the Group's financial assets and financial liabilities:

	Fair value through income statement	Fair value through equity	Amortised cost	Total carrying amount	Fair value
2015					
Cash and balances with Qatar Central Bank	-	-	1,396,946	1,396,946	1,396,946
Due from banks	-	-	2,403,836	2,403,836	2,403,836
Financing assets Investment securities:	-	-	28,497,638	28,497,638	28,497,638
- Carried at fair value	56,778	1,076,542	-	1,133,320	1,133,320
- Carried at amortised cost	-	-	10,085,986	10,085,986	10,074,648
Risk management instruments	127,473	-	-	127,473	127,473
	184,251	1,076,542	42,384,406	43,645,199	43,633,861
Due to banks	-	-	11,837,255	11,837,255	11,837,255
Customer current accounts	-	-	1,749,029	1,749,029	1,749,029
Risk management instruments	13,324	-	-	13,324	13,324
	13,324	-	13,586,284	13,599,608	13,599,608
Equity of investment account holders		-	23,715,779	23,715,779	23,715,779
	13,324	-	37,302,063	37,315,387	37,315,387

#### **BARWA BANK Q.S.C.**

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2015

**QAR '000s** 

7. FAIR VALUE AND CLASSICIATION OF FINANCIAL INSTRUMENTS (CONTINUED)

The table below sets out the carrying amounts and fair values of the Group's financial assets and financial liabilities:

2014		Fair value through income statement	Fair value through equity	Amortised cost	Total carrying amount	Fair value
	2014					
Cash and balances with Qatar Central Bank - 1,265,210 1,265,210 1,265,210	Cash and balances with Qatar Central Bank	-	-	1,265,210	1,265,210	1,265,210
Due from banks 2,107,985 2,107,985 2,107,985	Due from banks	-	-	2,107,985	2,107,985	2,107,985
	<u> </u>	-	-	23,250,587	23,250,587	23,250,587
Investment securities:		00.075	4 004 700		4 405 000	4 405 000
		93,875	1,031,788	<b>-</b>		1,125,663
		-	-	8,910,469		8,914,296
Risk management instruments 14,325 14,325 14,325	Risk management instruments	14,325	-	-	14,325	14,325
<u>108,200</u> 1,031,788 35,534,251 36,674,239 36,678,066		108,200	1,031,788	35,534,251	36,674,239	36,678,066
Due to banks 8,982,279 8,982,279 8,982,279	Due to banks	-	-	8,982,279	8,982,279	8,982,279
Customer current accounts - 1,628,841 1,628,841 1,628,841	Customer current accounts	-	_	1,628,841	1,628,841	1,628,841
	Risk management instruments	28,566	-	-		28,566
28,566 - 10,611,120 10,639,686 10,639,686		28,566	-	10,611,120	10,639,686	10,639,686
Equity of investment account holders 20,229,556 20,229,556 20,229,556	Equity of investment account holders	<u>-</u>	_	20,229,556	20,229,556	20,229,556
		28,566	-			30,869,242

#### 8. CASH AND BALANCES WITH QATAR CENTRAL BANK

	2015	2014
Cash	152,938	175,860
Cash reserve with QCB*	1,198,307	1,007,594
Other balances with QCB	45,701	81,756
	1,396,946	1,265,210

<sup>\*</sup>The cash reserve with QCB is not available for use in the Group's day to day operations.

#### 9. DUE FROM BANKS

	2015	2014
Current accounts	1,065,770	362,860
Wakala placements with banks	350,676	593,566
Mudaraba placements	134,481	183,714
Commodity Murabaha receivable	852,909	967,845
	2,403,836	2,107,985
10. FINANCING ASSETS (a) By type		
	2015	2014
Murabaha	3,617,995	4,124,716
Murabaha commodity	18,233,095	12,341,927
Musawama	2,210,988	2,894,168
Istisna'a	868,795	945,687
Ijarah Muntahia Bittamleek	4,896,103	3,966,100
Cards	41,430	37,180
Acceptances	448,666	204,830
Others	4,444	46,185
Total financing assets	30,321,516	24,560,793
Less: Deferred profit	1,409,839	908,741
Provision for impairment on financing assets – Specific	356,259	364,225
Provision for impairment on financing assets – Collective	26,095	2,500
Suspended profit related to non-performing financing assets	31,685	34,740
Net financing assets	28,497,638	23,250,587

The total non-performing financing assets at 31 December 2015 amounted to QAR 401 million, representing 1.4% of the net financing assets (2014: QAR 383 million, representing 1.6%).

### 10. FINANCING ASSETS (CONTINUED)

**Balance at 31 December** 

1011 110/11/01/10 (0011111/025)		
(a) By type (continued)		
	2015	2014
Covernment	0.000.004	4 007 004
Government Non-Banking Financial Institutions	2,909,931	1,997,204
Corporate	124,424	197,915
Retail	24,703,476	19,882,413
Netali	2,583,685 30,321,516	2,483,261 24,560,793
	30,321,310	24,300,793
Less: Deferred profit	1,409,839	908,741
Provision for impairment on financing assets – Specific	356,259	364,225
Provision for impairment on financing assets – Collective	26,095	2,500
Suspended profit related to non - performing financing assets	31,685	34,740
	28,497,638	23,250,587
(b) Movement in the provision for impairment on financing assets:		
(b) movement in the provision for impairment on imanoring assets.		
	2015	2014
Balance at 1 January	366,725	310,946
Provisions made during the year – Specific	41,865	203,806
Provisions made during the year – Collective	23,595	1,250
Recoveries during the year	(44,132)	(148,835)
	21,328	56,221
Written off during the year	(5,699)	(442)
Balance at 31 December	382,354	366,725
Break down as below:		
Provision for impairment on financing assets – Specific	356,259	364,225
Provision for impairment on financing assets – Collective	26,095	2,500
	2015	2014
(c) Movement in the suspended profit on non performing financing assets:		
Balance at 1 January	34,740	52,179
Additions during the year	12,006	6,049
Recoveries during the year	(14,631)	(23,488)
	(2,625)	(17,439)
Written off during the year	(430)	<u> </u>
	04.05=	0.4.7.46

34,740

31,685

### 10. FINANCING ASSETS (CONTINUED)

### (d) Movement in the provision for impairment and suspended profit on financing assets- sector wise:

	Corporates	SMEs	Retail	Total
Balance at 1 January	222,133	71,344	107,988	401,465
Provision made during the year	21,730	41,993	13,743	77,466
Recoveries during the year	(16,511)	(10,947)	(31,305)	(58,763)
Written off during the year	(65)	(5,494)	(570)	(6,129)
Balance at 31 December 2015	227,287	96,896	89,856	414,039
	Corporates	SMEs	Retail	Total
Balance at 1 January	140,806	100,690	121,629	363,125
Provision made during the year	172,098	18,516	20,491	211,105
Recoveries during the year	(90,771)	(47,862)	(33,690)	(172,323)
Written off during the year	-	-	(442)	(442)
Balance at 31 December 2014	222,133	71,344	107,988	401,465

#### (e) By sector

	2015	2014
Government	2,909,931	1,997,204
Industry and Manufacturing	705,466	428,991
Commercial	5,148,854	2,844,310
Financial institutions	124,424	197,915
Contracting	2,040,012	1,444,809
Real estate	7,071,850	6,897,217
Personal	2,531,682	2,482,067
Services	8,339,013	7,510,576
Others	1,450,284	757,704
Total financing assets	30,321,516	24,560,793
Less: Deferred profit	1,409,839	908,741
Provision for impairment on		
financing assets - Specific	356,259	364,225
Provision for impairment on		
financing assets - Collective	26,095	2,500
Suspended profit related to	ŕ	
non performing financing assets	31,685	34,740
Net financing assets	28,497,638	23,250,587
-	· · · · · · · · · · · · · · · · · · ·	

The sector wise breakup include financing to Government sector entities amounting to QAR 969 million (31 December 2014: QAR 1,113 million).

**QAR '000s** 

#### 11. INVESTMENT SECURITIES

		2015			2014	
	Quoted	Unquoted	Total	Quoted	Unquoted	Total
Investments classified as fair value through income statement						
- Investments classified as held for trading:						
• debt-type investments	10,910		10,910	-	-	-
<ul><li>equity-type investments</li></ul>	45,868	-	45,868	93,875	-	93,875
	56,778	-	56,778	93,875	-	93,875
Debt-type investments classified at amortised cost						
<ul> <li>Fixed rate*</li> </ul>	2,520,193	7,443,803	9,963,996	2,476,660	6,311,819	8,788,479
<ul> <li>Floating rate</li> </ul>	121,990	-	121,990	121,990	-	121,990
	2,642,183	7,443,803	10,085,986	2,598,650	6,311,819	8,910,469
Equity-type investments classified as fair	700 007	074.045	4 070 540	000.004	400 507	4 004 700
value through equity	702,327	•		628,261	403,527	1,031,788
	3,401,288	7,818,018	11,219,306	3,320,786	6,715,346	10,036,132

<sup>\*</sup> Investments in unquoted debt-type instruments classified at amortised cost represent investments in the Qatar Government and other sovereign securities.

The carrying amount of the debt-type investments pledged under repurchase agreements amounted to QAR 1,744 million (2014: QAR 1,476 million).

The cumulative change in fair value of equity-type investments designated as fair value through equity, during the year is as follows:

	_0.0	20
Balance at 1 January	(129)	23,850
Net change in fair value	(87,166)	(40,906)
Share of associates and joint venture		
fair value changes (note 12)	(1,691)	(3,617)
Transferred to consolidated income		
statement on impairment	72,898	19,300
	(15,959)	(25,223)
Appropriated to equity of investment		
account holders (note 20)	658	1,244
Net change in fair value reserve during		
the year	(15,301)	(23,979)
Balance at 31 December	(15,430)	(129)

As at 31 December 2015, the cumulative positive and negative balances in the fair value reserve are QAR 26.4 million (31 December 2014: QAR 28.1 million) and QAR 41.8 million (31 December 2014: QAR 28.2 million). During the year, QAR 72.9 million (2014: QAR 19.3 million) was transferred to income statement from negative fair value reserve.

2015

2014

#### 12. INVESTMENT IN ASSOCIATES AND JOINT VENTURES

	2015	2014
Balance at 1 January	266,185	255,581
Investments acquired during the year	51,030	-
Share of results	(13,133)	15,911
Cash dividend	(1,989)	(2,126)
Share of associates and joint venture fair value changes	(1,691)	(3,617)
Share of associates currency translation reserve	(814)	134
Other movements	129	302
Balance at 31 December	299,717	266,185

Name of the Associates and Joint Ventures	Activities	Country	Owner	ship %	Amount in	QAR'000
John Ventures			2015	2014	2015	2014
Emdad Equipment Leasing Company Qatar W.L.L. (Emdad)	Machinery and equipment leasing	Qatar	39.2%	39.2%	31,216	31,216
TFI-Investra UK Property Income Fund (TFI-Investra)	Real estate	UK	19.67%	26.3%	27,925	29,200
TFI-Tanween Investment Company (Tanween Inv.)	Real estate	Qatar	50%	50.0%	31,253	11,511
Juman Village	Real estate	Saudi Arabia	27.7%	27.7%	24,393	24,521
Tanween W.L.L. (Tanween)	Real Estate development management	Qatar	48.0%	48.0%	149,812	169,557
Shatter Abbas	Restaurant	Qatar	49%	-	35,118	-
Beaucraft W.L.L.	Shipping	Bahrain	37.5%	37.5%	-	180
Total				•	299,717	266,185

The financial position, revenue and results of significant associates and joint ventures based on latest financial statements, as at and for the year ended 31 December 2015 are as follows:

31 December 2015	TFI-Investra	Shatter Abbas	Emdad	Tanween	Juman Village	Tanween Inv.
Total assets	221,604	15,466	127,667	409,987	146,028	63,109
Total liabilities	79,634	10,197	46,617	111,970	57,892	18,815
Total revenue	11,388	46,124	66,746	107,159	7	3,361
Net profit	7,577	4,668	1,498	(38,281)	(826)	3,095
Share of profit	1,528	2,288	-	(18,369)	(128)	1,548

31 December 2014	TFI-Investra	Shatter Abbas	Emdad	Tanween	Juman Village	Tanween Inv.
Total assets	124,274	-	99,027	374,636	121,549	41,357
Total liabilities	13,256	-	19,470	33,985	32,647	18,345
Total revenue	9,027	-	20,889	147,304	14	1,339
Net profit	6,859	-	(6,960)	11,069	(701)	1,284
Share of profit	2,258	-	(2,284)	*15,482	(187)	642

<sup>\*</sup> Share of profit from Tanween W.L.L. for the year ended 31 December 2014 includes profit resulted from difference in policy for accounting of fair value gain on investment properties between the Group and associate.

13. INVESTMENT	PROPERTIES
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	2015	2014
Balance at 1 January Disposal	4,662 -	40,042 (35,380)
Addition	-	-
Balance at 31 December	4,662	4,662

The fair value of the investment properties are not materially different from the carrying amount as of the reporting date.

#### 14. FIXED ASSETS

14. TIXED AGGETG	Land and Buildings	IT Equipment	Fixtures, Fittings and office equipment	Motor Vehicles	Total
Cost					
Balance at 1 January 2014	64,355	87,503	153,927	4,315	310,100
Acquisitions	133,089	28,149	5,685	14,357	181,280
Reclassification/Transfers	(63)	2,693	437	(3,067)	-
Disposals	-	(288)	-	(165)	(453)
Balance at 31 December 2014	197,381	118,057	160,049	15,440	490,927
Balance at 1 January 2015	197,381	118,057	160,049	15,440	490,927
Acquisitions	-	16,605	6,372	7,777	30,754
Reclassification/Transfers	-	458	(458)	-	-
Disposals	-	(20)	(20)	(1,556)	(1,596)
Balance at 31 December 2015	197,381	135,100	165,943	21,661	520,085
Accumulated depreciation and impairment losses					
Balance at 1 January 2014	5,079	49,840	117,325	3,808	176,052
Depreciation charged during the year	758	17,255	23,916	1,583	43,512
Reclassification/Transfers	(2)	2,724	345	(3,067)	- (400)
Disposals	-	(278)	-	(158)	(436)
Balance at 31 December 2014	5,835	69,541	141,586	2,166	219,128
Balance at 1 January 2015 Depreciation charged during the year Reclassification/Transfers	5,835 757 -	69,541 21,294 427	141,586 7,792 (427)	2,166 3,916	219,128 33,759
Disposals	-	(20)	(20)	(492)	(532)
Balance at 31 December 2015	6,592	91,242	148,931	5,590	252,355
Carrying amounts					
Balance at 31 December 2014	191,546	48,516	18,463	13,274	271,799
Balance at 31 December 2015	190,789	43,858	17,012	16,071	267,730

#### 15. INTANGIBLE ASSETS

	2015	2014
Goodwill		
Balance at 1 January 2015	777,230	777,230
Impairment allowance*	-	-
Balance at 31 December 2015	777,230	777,230

<sup>\*</sup>Impairment testing for cash-generating unit containing goodwill

For the purpose of impairment testing, goodwill is allocated to the cash generating units ("CGU"), being the Group's subsidiaries, which represents the lowest level within the Group at which the goodwill is monitored for internal management purposes. The impairment testing of the CGU carried out at the year-end did not result in any impairment.

#### 16. OTHER ASSETS

		2015	2014
	Accrued profit	107,042	120,551
	Prepayments and advances	33,288	19,229
	Operating lease receivables	2,047	1,465
	Positive fair value of risk management		
	instruments	127,473	14,325
	Sundry debtors	8,291	8,887
	Projects under process	12,764	7,974
	Others	44,682	46,073
		335,587	218,504
	Provision for impairment	(1,034)	(774)
		334,553	217,730
17.	DUE TO BANKS		
		2015	2014
	Current accounts	4	4
	Commodity Murabaha payable*	2,133,382	1,660,587
	Wakala payable	9,703,869	7,321,688
		11,837,255	8,982,279

<sup>\*</sup>This includes amount held under repurchase agreements amounting to QAR 1,497mn.

18.	<b>CUSTOMER</b>	<b>CURRENT</b>	<b>ACCOUNTS</b>
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16. CUSTOMER CURRENT ACCOUNTS		
	2015	2014
Current accounts by sector:		
- Government & GREs	84,523	178,809
- Non-Banking Financial Institutions	99,371	35,812
- Corporate	1,201,635	837,575
- Individuals	363,500	576,645
_	1,749,029	1,628,841
19. OTHER LIABILITIES		
	2015	2014
Unearned commission income	139,560	217,503
Sundry creditors	69,859	79,871
Negative fair value of risk management instruments	13,324	28,566
Cash margins	75,401	98,772
Accrued expenses	174,685	166,603
Acceptances	448,666	204,830
Employees' end of service benefits (note 19.1)	58,115	49,706
Others	95,077	84,891
	1,074,687	930,742
19.1 Movement in employees' end of service benefits is as follows:		
	2015	2014
Balance at 1 January	49,706	38,753
Charge for the year	13,288	15,829
Payments made during the year	(4,879)	(4,876)
Balance at 31 December	58,115	49,706

### 20. EQUITY OF INVESTMENT ACCOUNT HOLDERS

	2015	2014
Investment account holders balance before share of profit (a)	23,648,943	20,203,596
Distributable profits to investment account holders for the year (b)	325,837	267,211
Profit already distributed during the year	(257,030)	(239,938)
Profit payable to investment account holders	68,807	27,273
Share in fair value reserve	(1,971)	(1,313)
Total investment account holders balance	23,715,779	20,229,556
By type:		
Saving accounts	2,471,020	1,574,986
Call accounts	482,387	454,126
Term accounts	20,695,536	18,174,484
Total (a)	23,648,943	20,203,596
By sector:		
Government & GREs	14,989,852	12,427,663
Non-banking financial institution	748,406	737,888
Retail	2,945,203	2,281,037
Corporate	4,965,482	4,757,008
Total (a)	23,648,943	20,203,596
	2015	2014
Investment account holders' share of profit for the year	505,977	551,137
Bank shares as Mudarib	(480,678)	(523,581)
Owners' contribution	300,538	239,655
	(180,140)	(283,926)
Distributable profits to investment account holders for the year-net return(b)	325,837	267,211
Net return breakup:		
Saving accounts	37,281	27,006
Call accounts	2,923	2,978
Term accounts - 1 month	104,278	105,393
Term accounts - 3 month	55,301	71,203
Term accounts - 6 month	59,236	36,075
Term accounts - 9 month	5,045	562
Term accounts - 12 month	61,773	23,994
Total(b)	325,837	267,211
May amont in above of fair value recovers		
Movement in share of fair value reserve:	2045	204.4
	2015	2014
Balance at 1 January	(1,313)	(69)
Share in fair value reserve movement (note 11)	(658)	(1,244)
Balance at 31 December	(1,971)	(1,313)

#### 21. OWNERS' EQUITY

#### (a) Share capital

	Ordin	Ordinary shares		
In thousands of shares	2015	2014		
In issue at 1 January New shares issued	300,000	300,000		
In issue at 31 December	300,000	300,000		

At 31 December 2015 the authorised share capital comprised 400,000 thousand ordinary shares (2014: 400,000 thousand), having a par value of QAR 10 each share. Out of these 300,000 thousand ordinary shares (2014: 300,000 thousand) are issued and fully paid.

#### (b) Legal reserve

In accordance with QCB Law No. 13 of 2012 as amended and the Memorandum and Articles of Association of the Bank, 20% of net profit attributable to the owners (equity holders) of the Group for the year is required to be transferred to the reserve until the legal reserve equals 100% of the paid up share capital. This reserve is not available for distribution except in circumstances specified in Qatar Commercial Companies Law No. 11 of 2015 and after QCB approval. During the year ended 31 December 2015 the appropriation made to legal reserve amounts to QAR 145.9 million (2014: QAR 142.3 million). The legal reserve includes the share premium received on issuance of new shares in accordance with Qatar Commercial Companies Law No.11 of 2015.

#### (c) Risk reserve

In accordance with QCB regulations, a risk reserve should be created to cover contingencies on both the public and private sector financing assets, with a minimum requirement of 2.5% of the total private sector exposure granted by the Group inside and outside Qatar after the exclusion of the specific provisions and profit in suspense. The finance provided to/or secured by the Ministry of Finance – Qatar or finance against cash guarantees is excluded from the gross direct finance. The total amount of the transfer made to the risk reserve was QAR 127.9 million (2014: QAR 58.2 million).

#### (d) Other reserves

In accordance with Qatar Central Bank regulations, income recognised from the share of profit from associates and joint ventures is not available for distribution, except to the extent of dividend received from the associates and joint ventures, and should be transferred to a separate reserve account in Owners' equity. Further, the Bank has set aside QAR 100 million (2014: QAR 100 million) as a contingency reserve from retained earnings to protect the Group from any future losses that may arise from any unforeseen events on recommendation of the Board of Directors.

	2015	2014
Opening balance	328,940	215,155
Share of associates and joint ventures profit	-	15,911
Dividend received from associates and joint ventures	(1,989)	(2,126)
Contigency reserve	100,000	100,000
	98,011	113,785
	426,951	328,940
The balance consists of:		_
- Undistributed profit from investments in associates and joint ventures	126,951	128,940
- Contigency reserve	300,000	200,000

#### (e) Treasury shares

Treasury shares represent ordinary shares of Barwa Bank with nominal value of QAR 10 each. These shares are held by FFC and TFI and carried at cost of QAR 16.8 each. Treasury shares are presented as a deduction from equity.

#### 21. OWNERS' EQUITY (CONTINUED)

#### (f) Proposed dividend

The Board of Directors in their meeting held on 4 February 2016 proposed a cash dividend of 10% (2014: 10%) of the paid up share capital amounting to QAR 296.2 million – QAR 1.0 per share (2014: QAR 296.2 million – QAR 1.0 per share), which is subject to approval at the Annual General Meeting of the shareholders of the Bank.

#### 22. NON-CONTROLLING INTERESTS

This represents the Group's non-controlling interests in TFI GCC Fund amounting to 31% (2014: 38%). During the year, non-controlling interests decreased by QAR 17.0 million (2014: increased by QAR 3.64 million) due to disposal of subscriptions under TFI GCC Equity Opportunities Fund, a Group's subsidiary, founded by the Bank.

#### 23. NET INCOME FROM FINANCING ACTIVITIES

	2015	2014
Murabaha	195,472	181,658
Musawama	196,821	188,712
Commodity Murabaha	529,188	490,819
ljarah	188,383	156,593
Istisna'a	27,425	42,029
Others	75,691	48,765
	1,212,980	1,108,576
24. NET INCOME FROM INVESTING ACTIVITIES		
	2015	2014
Coupon income from investment in debt-type instruments, net of amortisation	262,744	242,026
Dividend income	49,039	40,516
Net gain on sale of debt-type investments	19,399	19,425
Net gain / (loss) on sale of equity-type investments	2,979	(548)
Income from inter-bank and murabaha placements with Islamic banks	24,261	31,345
Net fair value gain / (loss) on investment securities carried as fair value through		( )
income statement	819	(8,346)
Other investments / derivatives related net income	1,349	(3,774)
	360,590	320,644
25. NET FEE AND COMMISSION INCOME		
23. NETTEE AND COMMISCION INCOME	2015	2014
Management fee income	53,112	49,895
Commission income	44,367	50,779
Advisory fee income	40,526	39,051
Performance fee income	38	1,098
Placement fee income	4,261	291
Structuring fee	4,736	4,292
	147,040	145,406
Commission expense	(9,765)	(6,314)
Net fee and commission income	137,275	139,092

t and for the year ended 31 December 2015		QAR '000s
26. STAFF COSTS	2015	2014
Basic salaries	127,545	126,304
Housing allowance	42,016	42,346
Transport allowance	24,316	24,769
Staff indemnity costs	13,288	15,829
Medical expenses	8,929	9,639
Social Allowance	7,119	6,873
Education fee	6,838	8,070
Others	61,258	86,134
	291,309	319,964
27. OTHER EXPENSES	2015	2014
Rent	33,643	30,990
Advertising and marketing expenses	14,906	18,541
Utility and services	16,001	16,035
IT expenses	15,570	17,179
Legal and professional fees	15,456	7,427
Government fee and charges	547	2,404
Travel expenses	1,426	2,809
Repair and maintenance	4,526	3,979
Board of Directors' remuneration	15,400	15,400
Other expenses	41,753	42,966
	159,228	157,730
28. CONTINGENT LIABILITIES AND COMMITMENTS		
	2015	2014
a) Contingent liabilities		
Unused credit facilities	12,404,330	9,070,515
Guarantees	6,699,523	6,309,815
Letters of credit	2,596,110	3,170,588
	21,699,963	18,550,918
o) Commitments		
Profit rate swaps	1,549,185	2,005,073
Other risk management instruments - WAAD	5,012,592	1,630,669
•	6,561,777	3,635,742
Have added the a		

#### **Unused facilities**

Commitments to extend credit represent contractual commitments to make financings and revolving credits. The majority of these expire in the next year. Since commitments may expire without being drawn upon, the total contractual amounts do not necessarily represent future cash requirements.

#### **Guarantees and Letters of credit**

Guarantees and letters of credit commit the group to make payments on behalf of customers in the event of a specific event. Guarantees and standby letters of credit carry the same credit risk as financings.

#### Lease commitments

The Group leases a number of branches and office premises under operating leases. Non-cancellable operating lease rentals are payable as follows:

	2015	2014
Within one year	29,132	28,528

### 29. CONCENTRATION OF ASSETS, LIABILITIES AND EQUITY OF INVESTMENT ACCOUNT HOLDERS

#### **Geographical sector**

Following is the concentration of assets, liabilities and equity of investment account holders into geographical sectors regions:

2015	Qatar	Other GCC	Europe	North America	Others	Total
Cash and balances with						
central bank	1,396,946	-	_	-	-	1,396,946
Due from banks	598,332	86,321	191,667	857,337	670,179	2,403,836
Financing assets	20,270,470	3,207,201	4,021,535	-	998,432	28,497,638
Investment securities	9,078,357	1,355,157	11,850	242,390	531,552	11,219,306
Investment in associates and						
joint ventures	247,325	24,467	27,925	-	-	299,717
Investment property	4,662	-	-	-	-	4,662
Fixed assets	267,730	-	-	-	-	267,730
Intangible assets	777,230	-	_	-	-	777,230
Other assets	199,760	84,659	47,362	-	2,772	334,553
Total assets	32,840,812	4,757,805	4,300,339	1,099,727	2,202,935	45,201,618
Liabilities and equity of invest	tment account	holders				
Due to banks	8.170.583	1.901.736	1.672.442	_	92.494	11.837.255

Liabilities	0.470.502	4 004 720	4 670 440		02.404	44 027 255
Due to banks	8,170,583	1,901,736	1,672,442	-	92,494	11,837,255
Customer current accounts	1,734,240	11,267	3,522	-	-	1,749,029
Other liabilities	899,350	148,734	26,603	-	-	1,074,687
Total liabilities	10,804,173	2,061,737	1,702,567	-	92,494	14,660,971
Equity of investment account holders	23,597,762	60,913	35	52,157	4,912	23,715,779
Total liabilities and equity of investment account holders	34,401,935	2,122,650	1,702,602	52,157	97,406	38,376,750

# 29. CONCENTRATION OF ASSETS, LIABILITIES AND EQUITY OF INVESTMENT ACCOUNT HOLDERS (CONTINUED)

#### **Geographical sector (continued)**

investment account holders

29,222,543

Following is the concentration of assets, liabilities and equity of investment account holders into geographical sectors regions:

2014	Qatar	Other GCC	Europe	North America	Others	Total
Cash and balances with						
central bank	1,265,210	-	-	-	-	1,265,210
Due from banks	87,123	909,167	255,378	32,472	823,845	2,107,985
Financing assets	18,826,547	2,627,926	1,108,548	-	687,566	23,250,587
Investment securities	7,974,747	1,541,997	12,753	229,678	276,957	10,036,132
Investment in associates and						
joint ventures	212,284	24,701	29,200	-	-	266,185
Investment property	4,662	-	-	-	-	4,662
Fixed assets	271,799	-	-	-	-	271,799
Intangible assets	777,230	-	-	-	-	777,230
Other assets	211,281	5,065	9	617	758	217,730
Total assets	29,630,883	5,108,856	1,405,888	262,767	1,789,126	38,197,520
Liabilities and equity of investme	ent account hold	ers				
Liabilities						
Due to banks	6,697,581	820,878	1,281,745	-	182,075	8,982,279
Customer current accounts	1,562,633	65,720	261	24	203	1,628,841
Other liabilities	866,214	40,177	452	10,638	13,261	930,742
Total liabilities	9,126,428	926,775	1,282,458	10,662	195,539	11,541,862
Equity of investment account						
holders	20,096,115	22,449	1,777	47	109,168	20,229,556
Total liabilities and equity of						

949,224

1,284,235

10,709

304,707 31,771,418

### 30. CONCENTRATION OF ASSETS, LIABILITIES AND EQUITY OF INVESTMENT ACCOUNT HOLDERS

#### **Industrial sector**

Following is the concentration of assets, liabilities and equity of investment account holders into industrial sectors regions:

2015	Real estate	Construction, engeering and manufacturing	Oil and gas	Financial services	Individuals	Others	Total
Cash and balances with							
Qatar Central Bank	-	-	-	1,396,946	-	-	1,396,946
Due from banks	-	-	-	2,403,836	-	-	2,403,836
Financing assets	6,608,507	1,908,266	419,256	122,354	2,156,463	17,282,792	28,497,638
Investment securities	521,390	43,425	71,246	1,146,643	-	9,436,602	11,219,306
Investment in associates							
and joint ventures	52,318	181,065	-	-	-	66,334	299,717
Investment property	4,662	-	-	-	-	-	4,662
Fixed assets	-	-	-	-	-	267,730	267,730
Intangible assets	-	-	-	777,230	-	-	777,230
Other assets	2,035	42	427	131,414	-	200,635	334,553
Total assets	7,188,912	2,132,798	490,929	5,978,423	2,156,463	27,254,093	45,201,618

#### Liabilities and equity of investment account holders

Due to banks Customer current	-	-	-	11,837,255	-	-	11,837,255
accounts	162,419	589,044	1,277	99,371	363,500	533,418	1,749,029
Other liabilities	38,956	107,616	17,624	19,429	-	891,062	1,074,687
Total liabilities	201,375	696,660	18,901	11,956,055	363,500	1,424,480	14,660,971
Equity of investment account holders	345,499	669,599	528,593	748,407	2,945,203	18,478,478	23,715,779
Total liabilities and equity of investment account holders	546,874	1,366,259	547,494	12,704,462	3,308,703	19,902,958	38,376,750

# 30. CONCENTRATION OF ASSETS, LIABILITIES AND EQUITY OF INVESTMENT ACCOUNT HOLDERS (CONTINUED)

### **Industrial sector (continued)**

Following is the concentration of assets, liabilities and equity of investment account holders into industrial sectors regions:

2014	Real estate	Construction, engeering and manufacturing	Oil and gas	Financial services	Individuals	Others	Total
Cash and balances with							
Qatar Central Bank	-	-	-	1,265,210	-	-	1,265,210
Due from banks	-	-	-	2,107,985	-	-	2,107,985
Financing assets	6,532,165	1,453,534	268,233	193,479	2,077,711	12,725,465	23,250,587
Investment securities	622,342	270,949	15,694	905,625	-	8,221,522	10,036,132
Investment in associates							
and joint ventures	53,721	181,068	-	-	-	31,396	266,185
Investment property	4,662	-	-	-	-	-	4,662
Fixed assets	-	-	-	-	-	271,799	271,799
Intangible assets	-	-	-	777,230	-	-	777,230
Other assets	2,129	1,043	-	3,531	-	211,027	217,730
Total assets	7,215,019	1,906,594	283,927	5,253,060	2,077,711	21,461,209	38,197,520

Liabilities and equity of investment account holders

Due to banks Customer current	-	-	-	8,982,279	-	-	8,982,279
accounts	107,820	257,182	168,239	35,812	576,645	483,143	1,628,841
Other liabilities	36,861	210,110	5,917	21,672	-	656,182	930,742
Total liabilities	144,681	467,292	174,156	9,039,763	576,645	1,139,325	11,541,862
Equity of investment account holders	1,610,737	136,148	955	737,888	2,281,037	15,462,791	20,229,556
Total liabilities and equity of investment account holders	1,755,418	603,440	175,111	9,777,651	2,857,682	16,602,116	31,771,418

**QAR '000s** 

### 31. MATURITY PROFILE

2015	Up to 3 months	3 to 6 months	6 months - 1 year	1 to 3 years	Over 3 years	Total
Cash and balances with	monaic	months	you.	youro	youro	
Qatar Central Bank	198,639	-	-	-	1,198,307	1,396,946
Due from banks	1,550,927	183,904	224,485	444,520	-	2,403,836
Financing assets	1,455,145	3,992,744	1,397,815	3,607,530	18,044,404	28,497,638
Investment securities	1,390,581	514,604	595,722	2,919,825	5,798,574	11,219,306
Investment in associates and						
joint ventures	-	-	-	-	299,717	299,717
Investment property	-	-	-	-	4,662	4,662
Fixed assets	-	-	-	-	267,730	267,730
Intangible assets	-	-	-	-	777,230	777,230
Other assets	255,634	50,321	1,652	6,380	20,566	334,553
Total financial assets	4,850,926	4,741,573	2,219,674	6,978,255	26,411,190	45,201,618

### Liabilities and equity of investment account holders

Due to banks Customer current accounts	8,655,516 1,749,029	639,563 -	567,696 -	1,245,419 -	729,061 11,837,255 - 1,749,029
Other liabilities	711,006	135,382	65,626	47,418	115,255 1,074,687
Total liabilities	11,115,551	774,945	633,322	1,292,837	844,316 14,660,971
Equity of investment account holders	18,391,202	1,397,546	3,844,441	82,590	- 23,715,779
Total liabilities and equity of investment account					_
holders	29,506,753	2,172,491	4,477,763	1,375,427	844,316 38,376,750
Maturity gap	(24,655,827)	2,569,082	(2,258,089)	5,602,828	25,566,874 6,824,868

As at and for the year ended 31 December 2015

**QAR '000s** 

### 31. MATURITY PROFILE (CONTINUED)

2014	Up to 3 months	3 to 6 months	6 months - 1 year	1 to 3 years	Over 3 years	Total
Cash and balances with	months		year	years	ycars	
Qatar Central Bank	257,616	-	-	-	1,007,594	1,265,210
Due from banks	893,114	87,397	617,344	510,130	-	2,107,985
Financing assets	1,981,816	1,329,308	2,964,223	4,056,889	12,918,351	23,250,587
Investment securities	350,965	92,858	2,722,720	4,787,744	2,081,845	10,036,132
Investment in associates and						
joint ventures	-	-	-	-	266,185	266,185
Investment property	-	-	-	-	4,662	4,662
Fixed assets	-	-	-	-	271,799	271,799
Intangible assets	-	-	-	-	777,230	777,230
Other assets	175,108	36,167	1,422	5,033	-	217,730
Total financial assets	3,658,619	1,545,730	6,305,709	9,359,796	17,327,666	38,197,520

Liabilities and equity of investment account holders

Due to banks	7,244,032	108,368	40,722	859,915	729,242	8,982,279
Customer current accounts	1,628,841	-	-	-	-	1,628,841
Other liabilities	659,094	90,727	61,128	84,189	35,604	930,742
Total liabilities	9,531,967	199,095	101,850	944,104	764,846	11,541,862
Equity of investment account holders	13,335,871	2,006,853	4,307,775	553,523	25,534	20,229,556
Total liabilities and equity of investment account holders	22,867,838	2,205,948	4,409,625	1,497,627	790,380	31,771,418
Maturity gap	(19,209,219)	(660,218)	1,896,084	7,862,169	16,537,286	6,426,102

#### 32. BASIC AND DILUTED EARNINGS PER SHARE

Earnings per share are calculated by dividing the net profit for the year attributable to the owners of the Group by the weighted average number of ordinary shares in issue during the year.

	2015	2014
Net profit for the year attributable to the owners of the Group	729,748	711,336
Weighted average number of outstanding shares	296,165	296,165
Basic and diluted earning per share (QAR)	2.46	2.40
The weighted average number of shares have been calculated as follows:	2015	2014
Weighted average number of shares at 1 January Issued during the year	296,165 -	296,165 -
Weighted average number of shares at 31 December	296,165	296,165

#### 33. CASH AND CASH EQUIVALENTS

For the purpose of the statement of cash flows, cash and cash equivalents comprise the following balances with maturities of less than three months:

	2015	2014
Cash and balances with Qatar Central Bank (excluding QCB restricted reserve		
account)	198,639	257,616
Due from banks	1,550,927	893,114
	1,749,566	1,150,730

#### As at and for the year ended 31 December 2015

#### 34. RELATED PARTIES

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. Related parties include the significant owners' and entities over which the Group and the owners' exercise significant influence, directors and executive management of the Group.

The related party transactions and balances included in these consolidated financial statements are as follows:

		2015			2014	
	Subsidiaries, associated companies and joint ventures	Board of directors	Others	Subsidiaries, associated companies and joint ventures	Board of directors	Others
Assets:						
Customer financing	77,290	3,159,624	-	180,420	141,622	-
Liabilities:						
Customer deposits	368,102	59,684	4,610,071	405,366	5,712	1,624,178
Off balance sheet item Unfunded credit	s:					
facilities	148,058	87,699	-	-	117,636	-
Consolidated income statement items:						
Profit income	3,247	37,933	-	4,645	15,640	-
Profit expense	3,219	545	58,569	3,429	54	17,667

### Transactions with key management personnel

Key management personnel and their immediate relatives have transacted with the Group during the year as follows:

2015

2014

41	173
5,738	3,593
5,779	3,766
2015	2014
38,575	38,414
2,868	3,037
41,443	41,451
	5,738 5,779 2015 38,575 2,868

As at and for the year ended 31 December 2015 QAR '000s

#### **35. RISK MANAGEMENT INSTRUMENTS**

				Notional / expected amount by term to maturit			n to maturity
	Positive	Negative	Notional	within	3 - 12	1-5	More than
	fair value	fair value	amount	3 months	months	years	5 years
At 31 December 2015: Risk management instruments:							
Profit rate swaps	14,734	13,324	1,549,185	-	620,512	-	928,673
Forward foreign exchange contracts	112,739	-	5,012,592	3,969,570	1,034,220	8,802	-
Total	127,473	13,324	6,561,777	3,969,570	1,654,732	8,802	928,673
At 31 December 2014: Risk management instruments:							
Profit rate swaps	13,874	17,197	2,005,073	-	256,041	1,020,732	728,300
Forward foreign exchange contracts	451	11,369	1,630,669	1,527,152	82,455	21,062	-
Total	14,325	28,566	3,635,742	1,527,152	338,496	1,041,794	728,300

#### As at and for the year ended 31 December 2015

**QAR '000s** 

#### 36. ZAKAH

Zakah is directly borne by the owners. The Group does not collect or pay Zakah on behalf of its owners, in accordance with the Articles of Association.

#### 37. SHARI'A SUPERVISORY BOARD

The Shari'a supervisory Board of the Group consists of three scholars who are specialised in Shari'a principles and they ensure the Group's compliance with general Islamic principles and work in accordance with the issued Fatwas and guiding rules. The Board's review includes examining the evidence related to documents and procedures adopted by the Group in order to ensure that its activities are according to the principles of Islamic Shari'a.

#### **38. COMPARATIVE FIGURES**

The comparative figures presented for 2014 have been reclassified where necessary to preserve consistency with the 2015 figures. However, such reclassifications did not have any effect on the consolidated net profit, or the total consolidated equity for the comparative year.

#### **PARENT COMPANY**

The statement of financial position and income statement of the Parent are presented below:

#### i. STATEMENT OF FINANCIAL POSITION OF THE PARENT

As at 31 December	2015	2014
ASSETS		
Cash and balances with Qatar Central Bank	1,396,796	1,265,200
Due from banks	2,335,019	1,971,371
Financing assets	27,058,714	21,914,401
Investment securities	11,019,093	9,813,546
Investment in subsidiaries, associate and joint venture	2,426,620	2,426,619
Investment property	-	-
Fixed assets	201,394	214,012
Other assets	285,915	182,786
TOTAL ASSETS	44,723,551	37,787,935
LIABILITIES		
Due to banks	11,837,255	8,982,279
Customer current accounts	1,749,463	1,630,990
Other liabilities	918,285	746,957
TOTAL LIABILITIES	14,505,003	11,360,226
EQUITY OF INVESTMENT ACCOUNT HOLDERS	24,085,418	20,634,885
OWNERS' EQUITY		
Share capital	3,000,000	3,000,000
Legal reserve	1,594,641	1,594,641
Treasury shares	(26,550)	(26,550)
Fair value reserve	(39,423)	(26,264)
Retained earnings	1,604,462	1,250,997
TOTAL OWNERS' EQUITY	6,133,130	5,792,824
TOTAL LIABILITIES, EQUITY OF INVESTMENT ACCOUNT		
HOLDERS AND OWNERS' EQUITY	44,723,551	37,787,935

## ${\bf SUPPLEMENTARY\ INFORMATION\ TO\ THE\ CONSOLIDATED\ FINANCIAL\ STATEMENTS}$

As at and for the year ended 31 December 2015

**QAR '000s** 

INCOME	STATEMEN	I OF THE	DARENI

For the year ended 31 December	2015	2014
Net income from financing activities	1,058,489	955,337
Net income from investing activities	362,790	301,952
Total net income from financing and investing activities	1,421,279	1,257,289
Fee and commission income	85,991	90,213
Fee and commission expense	(9,765)	(6,314)
Net fee and commission income	76,226	83,899
Net foreign exchange gain	5,646	19,534
Dividend from a subsidiary Other income	43,957 79	- 13,916
Total income	1,547,187	1,374,638
Staff costs	(223,398)	(252,910)
Depreciation and amortisation	(27,739)	(39,618)
Other expenses	(130,935)	(117,503)
Finance cost	(87,083)	(51,685)
Total expenses	(469,155)	(461,716)
Net impairment loss on investment securities	(67,498)	(6,500)
Net impairment loss on financing assets	(30,668)	(61,351)
Profit for the year before return to investment account		
holders	979,866	845,071
Return to investment account holders before the Bank's		
share as Mudarib	(505,977)	(551,137)
Bank's share as Mudarib	176,921	280,497
Net return to investment account holders	(329,056)	(270,640)
Net profit for the year	650,810	574,431