

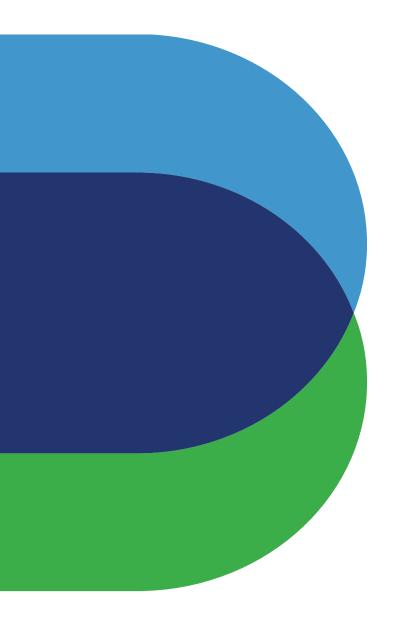
**Investor Relations Presentation December 2023** 

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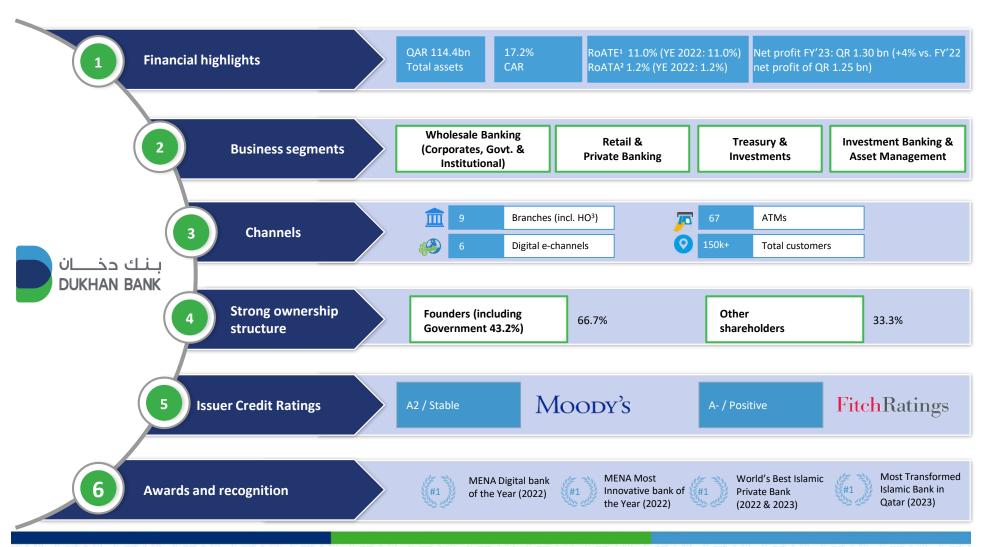


1. Business Overview

### **Dukhan Bank – At a Glance**

Leading Sharia compliant bank with a full suite of financial services

Our Vision: Aim to be a bank of choice, preferred by customers for long-lasting partnerships, by shareholders for value creation, sought after by employees and renowned for service excellence



Source: Company information;

Note: All financial data as of 31 December 2023.

- 1) Return on Average Tangible Equity (RoTE): Net profit over average equity excluding tangible assets
- 2) Return on average tangible assets (RoTA): Net profit over average assets excluding tangible assets
- 3) HO: Head Office

# **Rich and Versatile History**

### Barwa Bank: Fastest growing sharia compliant Bank in Qatar with strong Wholesale banking proposition

•Barwa Bank was founded on January 28, 2008	•Barwa Bank obtains license t start operations •Acquisition of T First Investor	Company a	e Yusr Islamic	Subeai appoint rights	Rating ted as award	US\$ 2b ed by progra Stock E	d US\$ 500mn under in EMTN mme listed on Irish exchange	Barwa Bank rebrands into Dukhan Bank on 7 <sup>th</sup> October, 2020	•Ahmed Hashem appointed as Acting Go •Listing of the Bank on QSE in Feb'23 •DUBK inclusion in MS FTSE & QSE Indices.
2008	2009	2010	201	1 20	013 20	15	2016	2020	2023
<b>V</b>	<b>V</b>	▼	<b>V</b>	,	<b>V</b>   <b>V</b>	7	▼	<b>V</b>	V
		INTERNAT	BARWA TONAL BAN		AR ('IBQ')			DUKHAN	BANK
<b>A</b>	<b>A</b>	<b>A</b>	<b>A</b>	<b>A</b>	<b>A</b>	<b>A</b>		<b>A</b>	<b>A</b>
1956	2000	2003	2004	2007	2014	2015	2016	2019	2021
•ibq established as the Ottoman Bank and first branch opened in Doha	•ANZ Grindlays acquired 40% stake •SCB acquired ANZ and changed name to Standard Chartered Grindlays Bank Limited	•Standard Chartered sold its 40% shareholding in the Bank	●National Bank of Kuwait (NBK) acquired 20% stake ●Name of Bank changed to International Bank of Qatar	•NBK's shareholding increased to 30%	•NBK sold its 30% stake	●Initial Rating awarded by Fitch & Moody's ●Issued US\$ 500mn under US\$ 2bn EMTN programme	•30% shares purchased by Govt. through General Retirement & Social Insurance Authority (GRSIA)	•Barwa Bank an International Bank of Qatar merger became effective on 21 April 2019 •Govt. ownersh 44.0%	issued USD500m in its debut Additional Tier 1 (AT1) sukuk

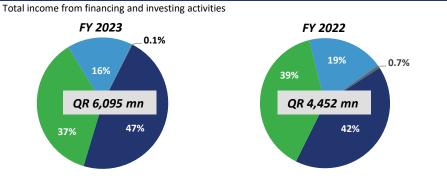
TBQ: Award wining best Private banking in Qatar with generational trustworthy and reliable relationships.

### **Dukhan Bank – Overview**

### **Overview of Dukhan Bank**

- The Bank was incorporated in 2008 under the name of Barwa Bank Q.P.S.C.
- Barwa Bank's and International Bank of Qatar's (ibq) successful merger became effective on 21 April 2019
- In October 2020, the Bank rebranded to trade under the name of Dukhan Bank Q.P.S.C. as part of its strategic transformation, which includes the digitalization of many core business processes
- Dukhan Bank was listed on Qatar Stock Exchange on 21 February 2023
- The Board of Directors is chaired by H.E. Sheikh Mohammad Bin Hamad Bin Jassim Al Thani and Mr. Ahmed Hashem serves as Acting Group CEO
- Dukhan Bank has grown its asset book and generated profits at a highly competitive rate amongst Qatari banks

### Diversified revenue sources across segments



■ Wholesale Banking ■ Retail & Private Banking ■ Treasury & Investments Division ■ IB & Asset Mgnt

### **Financial summary**

Balance sheet, QAR'mn	2020	2021	2022	2023	Growth (FY'22 vs FY'23)	CAGR (FY'20- FY'23)
Net Financing assets	58,537	75,222	75,677	77,585	2.5%	9.8%
Total assets	86,297	110,727	106,276	114,417	7.7%	9.9%
Customer deposits (1)	53,882	77,426	74,545	78,002	4.6%	13.1%
Shareholders' equity	11,504	13,987	14,336	14,714	2.6%	8.6%
Income statement, QAR'mn	FY'20	FY'21	FY'22	FY'23	Growth (YE'22 vs YE'23)	CAGR (FY'20- FY'23)
Net income from financing and investing activities	3,465	3,615	3,972	5,624	41.6%	17.5%
Net fees and commission income	188	159	211	256	21.5%	10.9%
Total income	3,789	4,050	4,452	6,095	36.9%	17.2%
Funding costs (2)	(1,066)	(1,201)	(1,786)	(3,651)	-104.3%	-50.7%
Net banking income	2,723	2,850	2,665	2,444	-8.3%	-3.5%
Overhead expenses	(749)	(782)	(750)	(807)	-7.6%	-2.5%
Net operating income	1,974	2,068	1,915	1,637	-14.5%	-6.1%
Net Impairment Charge	(955)	(872)	(660)	(333)	49.5%	29.6%
Net profit	1,017	1,193	1,253	1,302	3.9%	8.6%

Note: All financial data as of December 31, 2023

- (1) Customer deposits include equity of URIA holders & customer current accounts
- (2) Funding cost is the sum of finance costs & return to URIA holders
- (3) 2020 net profit is reported before considering the impact of QAR 450mn of goodwill impairment charge

## **Dukhan Bank – Four Principal Areas of Business**





#### Wholesale banking

Financing, deposits, trade finance, transaction banking and cash management

Corporate Banking Government & Institutional Banking



Financings, deposits, wealth management & advisory, retail & PB product offerings (1)

Retail Banking

**Private Banking** 

# Treasury & Investments Division

Asset and liability management, trading and investment activities and hedging & risk solutions

Trading and Investments

Asset and Liability Management Debt Capital Markets

### Subsidiaries

Three fully owned subsidiaries and three Special Purpose Entities<sup>(2)</sup>

Islamic financing products

الأولى للتمويل First Finance

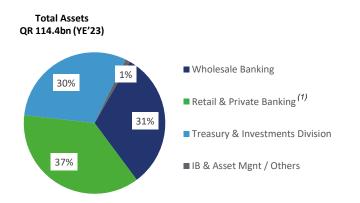
Asset Mgmt. & Inv. Banking

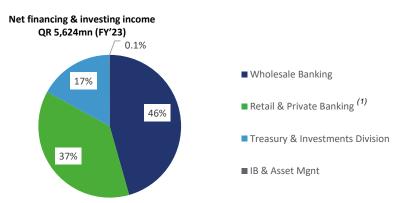
Ugy المستثمر الأول The first investor

Leasing activities



### Segmental Financials - A Well Diversified Unique Islamic Bank Catering All The Segments





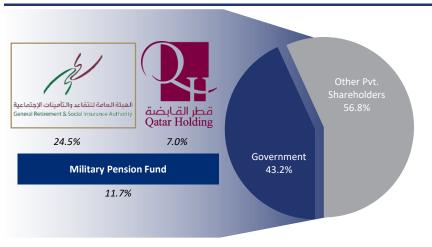
(1) Retail & Private Banking is alternatively referenced as "Personal and Private Banking" as well

(2) Three SPEs not shown. These are issuance vehicles for AT1 and EMTN Sukuk programs, and one for risk management purpose

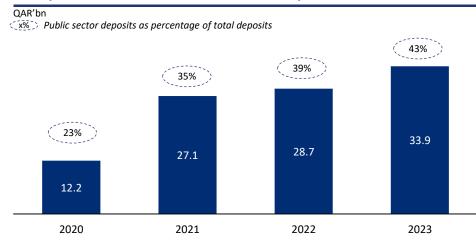
## **Strong Government Linkage**

Strong alignment of objectives and interests between the State of Qatar and Dukhan Bank

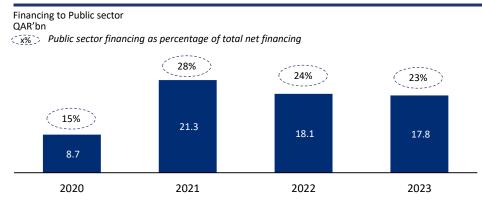
#### Government commitment via significant and stable shareholding...

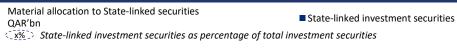


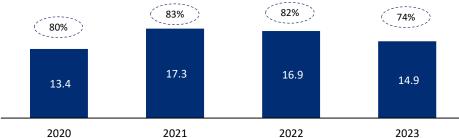
#### ...coupled with substantial Public sector deposits contribution...



#### ...and a mutually beneficial partnership







Source: Company information.

### **Experienced Board of Directors & Management Team**

### **Board of Directors**

#### Mr. Abdulaziz Mohammed Hamad Al Mana

Vice Chairman

#### H.E. Sheikh Thani Bin Hamad Bin Khalifa Al-Thani

Director

#### Sheikh Jassim Bin Fahad Bin Jassim Al-Thani

Director

#### Mr. Abdulaziz Mohamed J A Al-Sulaiti

Director

### **Executive Management**

#### H.E. Sheikh Mohammad Bin Hamad Bin Jassim Al Thani

Chairman and Managing Director



#### **Government Independent Representatives**

#### Sheikh Khalid Bin Hassan Bin Khalid Al-Thani

- Director
- Qatar Holding representative

#### Dr. Ahmad Mohammed Yousef Al-Mana

- Director
- State pension fund representative

#### Mr. Ahmad Abdulrazzag Ahmad Al-Hashmi

- Director
- State pension fund representative

#### Ali Rashid Salem Rashid Al-Marri

- State pension fund representative

Proficient management team with ~370 years of cumulative experience



Ahmed Hashem Acting Chief Executive Officer



Ahmad Abdulaziz Al-Amadi Acting General Manager, Head of Wholesale Banking



**Chaouki Daher** General Manager. Head of Private Banking



Abdulaziz Al-Naema General Manager, Head of Retail Banking



Farrukh Zaman

Chief Credit Officer



Abdullah Al Malki Chief HR and Administrative Officer



Thamer S. Abdalla







Talal Ahmed Al-Khaja Chief Marketing and Communications Officer



Sheikh Fahad Bin Hamad Al-Thani Chief Business Development Officer



Nile Rabbani Awan Chief Risk Officer



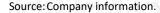
Ms. Noora Abdulrahman Al Kuwari Chief Internal Audit officer



**Imad Hameed El Chemaly** Head of Legal



Chief Compliance Officer





## Sustainability is Key Success Factor in Dukhan's Business Model

### **Dukhan Bank Sustainability Statement:**

Creating value through the integration **ESG** (Environmental, Social and Governance) initiatives in our **Business Model.** 

As a Shariah compliant bank, we have much in common with ESG principles. Through our Group sustainability strategy, which is aligned with both the Qatar National Vision 2030 and the United Nations Sustainable Development Goals, we have identified the main areas of focus.

Dukhan Bank has a defined sustainability framework, consisting of three pillars i.e. Sustainable Finance, Sustainable Operation and Community. Under each pillar the bank focuses on sustainability topics most material to both our business and stakeholders. All three pillars will contribute to Dukhan Bank's sustainable financial performance and improved brand equity.

The Bank will capitalise on its already strong position in introducing innovative digital transformation and infrastructure to support its ESG initiatives.









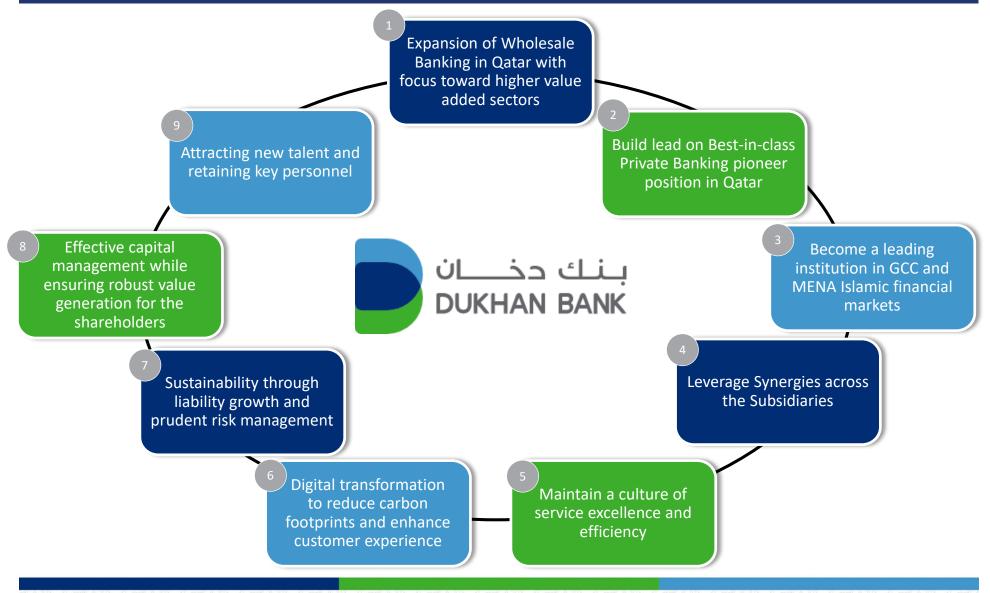








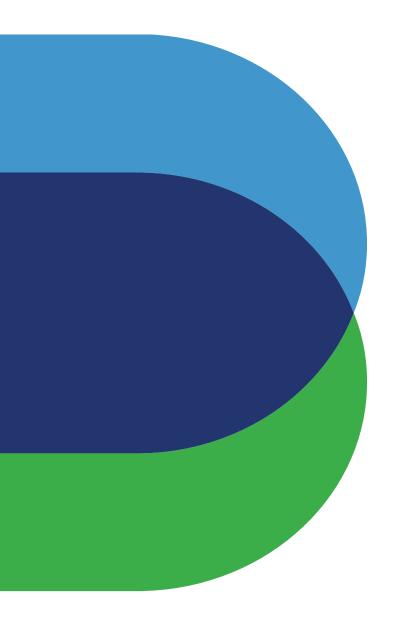
# **Bank Strategy focuses on Customer Partnerships & Shareholder Value**



### **Key Investment Highlights**

Strong government commitment via significant ownership, support and mutually beneficial relationship Competitive market positioning through the first, successful domestic Financial Institutions merger in Qatar Proficient leadership with experienced management team and commitment to corporate governance Strong brand in Islamic banking with full product offering to meet clients' needs Resilient and primarily deposit-funded balance sheet complemented by strong private banking franchise Highly efficient business through disciplined cost management and synergy realization Solid and optimal capital adequacy position, diverse funding sources & strong liquidity buffers Stable operating environment with exciting growth prospects underpinned by Qatar's economic vision 8





# 2. Financial Performance

## **Balance Sheet Composition**

Resilient and primarily deposit-funded balance sheet with a diversified client base

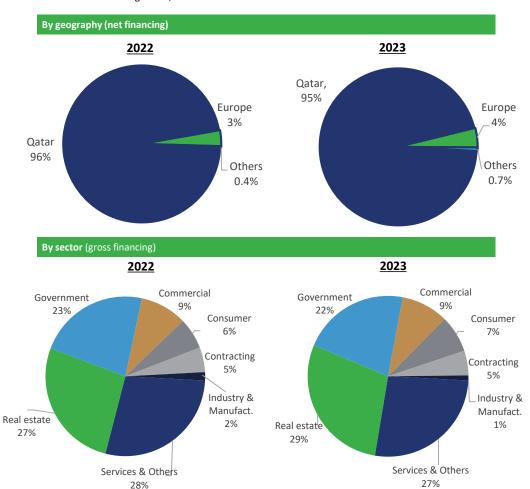
### Focus on core banking activities

Total assets vs. liabilities and equity - 2023 (in QAR'bn)



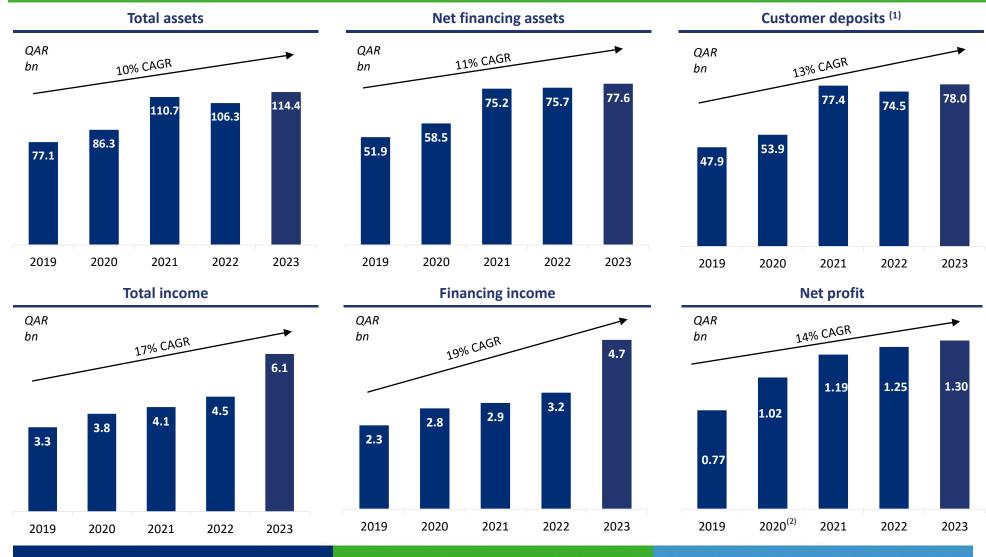
### **Pre-dominantly Qatar-focused balanced financing book**

Breakdown of financing assets, 2022 Vs 2023



## **Financials – Dukhan has Consistently Outperformed the Market**

**Continuous strong growth under Assets and Income streams** 



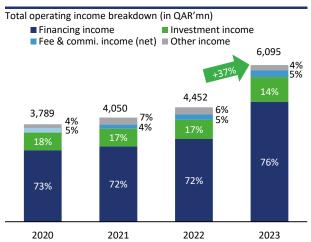
<sup>(1)</sup> Deposits represents the sum of customer current accounts and URIAs

<sup>(2)</sup> Adjusted 2020 excluding goodwill impairment of QAR 450mn

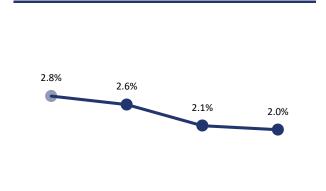
## **Profitability**

#### Dukhan Bank is an efficient business with diversified income sources and robust net profit margin

# Constantly growing revenue base across diverse income streams...



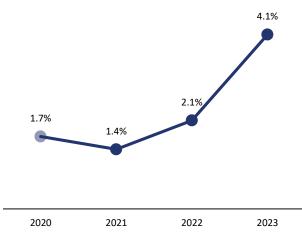
...with a relatively healthy net profit margin¹ despite challenging macro environment...



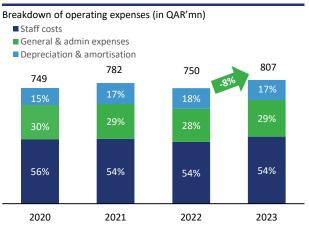
2022

2023

...inclining however stabilising funding costs<sup>2</sup> relative to the market...

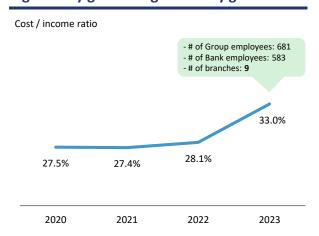


#### ...Disciplined cost management...



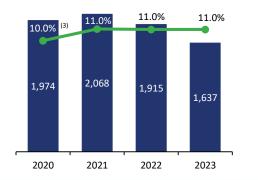
### ...gradually generating efficiency gains...

2021









- (1) Net profit margin (NIM) = (Net profit income from financing and investing income less finance cost and return to URIA a/c holders) / Average earnings assets
- (2) Funding costs %: (Finance cost and return to URIA a/c holders) / Average interbank borrowings and customer deposits
- (3) 2020 RoATE as reported excludes the impact of goodwill impairment of QAR 450mn (RoATE for 2020 including the goodwill impairment is 5.6%)

2020

## **Asset Quality**

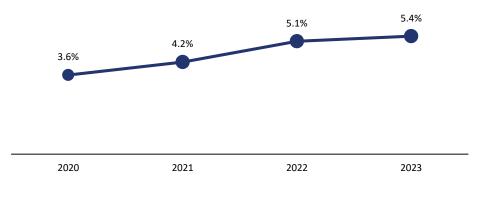
#### Strong risk-management culture and prudent provisioning policy

#### **Commentary**

- Considering the global economic circumstances, Dukhan Bank has shown resilience
- The Bank has been closely monitoring its risk profile and exposures, in accordance with AAOIFI/IFRS and QCB guidelines
- Dukhan Bank's prudent risk management continues to monitor asset quality and take prudent impairments
  - NPL ratio slightly increase to 5.4% in December 2023 compared to 5.1% in December 2022
  - Provision coverage has improved from 67.9% in 2022 to 69.9% in 2023,
     ~95% after considering tangible collateral benefits
  - Strong cash recoveries of more than QAR 155 million for 2023

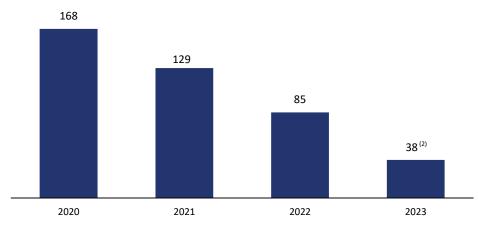
#### ...active management of non-performingg assets...

Non-performing asset ratio



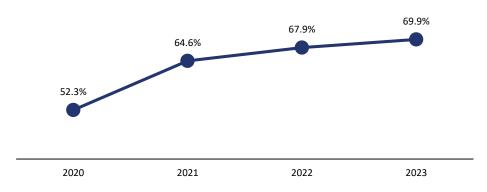
#### Prudent risk management...

Cost of risk<sup>1</sup> (in bps) – impairment charge over average net financing assets



### ...while maintaining sound coverage levels

Provision coverage ratio<sup>3</sup> excl. collaterals



- (1) Cost of Risk is calculated as net impairment charge related to ECL & specific provisions on Loans & Advances over Average Gross Loans
- (2) FY 2023 cost of risk is reported after considering the cash recoveries, if cash recoveries are ignored the same increased to 57bps
- (3) Coverage ratio is calculated as impairment allowance over gross exposures subject to ECL/specific provision

# **Asset Quality (continued)**

### Prudent overall coverage with staging aligned with the Qatari Banking Sector

Portfolio Breakup					Portfolio Breakup					
As at 31 Dec 2023	Stage I	Stage II	Stage III	Total	As at 31 Dec 2022	Stage I	Stage II	Stage III	Total	
Financing assets	80.0%	14.6%	5.4%	100.0%	Financing assets	80.0%	14.9%	5.1%	100.0%	
Investments	100.0%	0.0%	0.0%	100.0%	Investments	100.0%	0.0%	0.0%	100.0%	
Off balance sheet credit risk exposure	86.4%	12.7%	0.9%	100.0%	Off balance sheet credit risk exposure	69.4%	29.7%	0.8%	100.0%	
Portfolio Coverage		Portfolio Coverage								
As at 31 Dec 2023	Stage I	Stage II	Stage III*	Total	As at 31 Dec 2022	Stage I	Stage II	Stage III*	Total	
Financing assets	0.2%	4.2%	69.9%	4.5%	Financing assets	0.1%	4.7%	67.9%	4.3%	
Investments	0.2%	0.0%	0.0%	0.2%	Investments	0.4%	0.0%	0.0%	0.4%	
Off balance sheet credit risk exposure	0.2%	5.2%	98.1%	1.7%	Off balance sheet credit risk exposure	0.2%	1.6%	100.0%	1.5%	
Cost of Risk (in bps)					Cost of Risk (in bps)					
YE 2023	Stage I	Stage II	Stage III	Total	YE 2022	age I	Stage II	Stage III	Total	
Financing assets (Gross Provision)	2	104	756	57	Financing assets (Gross Provision)	4	58	1,772	95	
Financing assets (Net Provision)	2	104	390	38	Financing assets (Net Provision)	4	58	1,578	85	

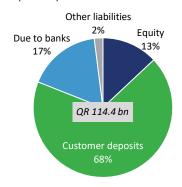
<sup>\*</sup> After considering tangible collaterals, coverage ratio becomes ~95% for stage III financing assets

## **Capital, Funding and Liquidity**

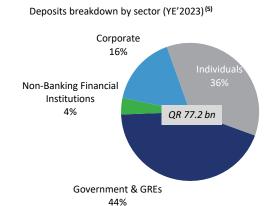
Robust capital structure with optimal funding and healthy liquidity position

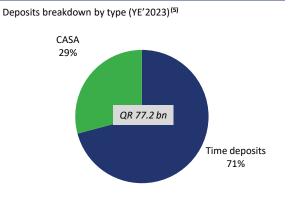
#### Well diversified funding base

Funding breakdown (YE'2023)



#### Granular deposit base with significant contribution from private banking & the public sector<sup>(1)</sup>





### Strong liquidity profile (YE'2023)

# Net financing assets to total deposits (Regulatory-YE'2023)

Qatar banking sector average (Dec'23) (4)



27.3% 25.9%

98.1%

131.3%

#### Well capitalized bank with capital ratios above regulatory limits

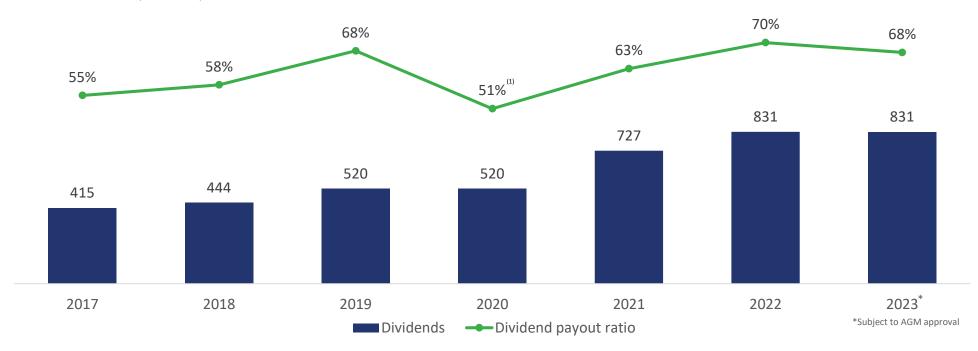
(in QAR'mn)	2020	2021	2022	2023	
Total risk-weighted-assets	65,091	70,985	73,066	80,139	
CET-1 ratio	15.2%	14.7%	14.7%	14.0%	
Tier 1 ratio	15.2%	17.3%	17.2%	16.3%	
CAR	16.4%	18.4%	18.3%	17.2%	
CAR regulatory minimum				14.3% <sup>(3)</sup>	

- (1) Customer deposits include Equity of URIA holders + customer current accounts
- (2) Liquid assets include Cash and balances with QCB excluding reserve account + Due from banks balance + Investment securities excluding unquoted HFT & FVTE investments
- (3) 14.3% regulatory minimum based on 12.5% + 0.5% DSIB buffer + 1.3% ICAAP
- (4) Qatar banking sector average from all banks inside Qatar report, calculated as net loans over customer deposits
- (5) Excluding accrued profit payable

## **Dividend History**

#### Consistently being one of the highest Dividend Payout ratio & Yield among peers on the back of robust capital & strong profitability

#### Dividend distribution (in QAR'mn)

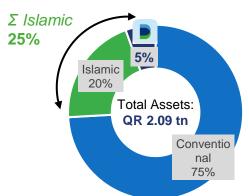


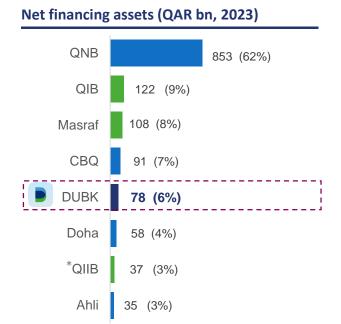
- Consistent annual cash dividend distribution on the back of healthy income generation
- On 4<sup>th</sup> February 2024, the Board of Directors has recommended a total annual dividend distribution of QR 831.3 million for the financial year ended 31 December 2023, subject to the approval of shareholders in the AGM. On a per-share basis, the proposed dividend of QAR 0.16 represents 16% of the nominal share value, translating into a dividend yield of 4.0% based on the closing share price as of 31 December 2023.

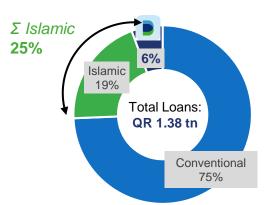
## **Comparative Sizes of Qatari banks**

Dukhan Bank – 5<sup>th</sup> largest Qatari bank and 3<sup>rd</sup> largest Qatari Islamic bank

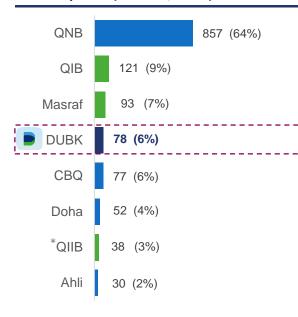


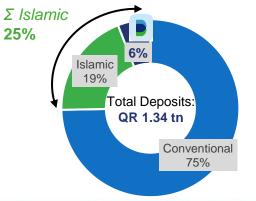






#### Total Deposits (QAR bn, 2023)





Percentages (%) next to the amount on this slide represent market share.

Source: Published Financial Statements for 2023

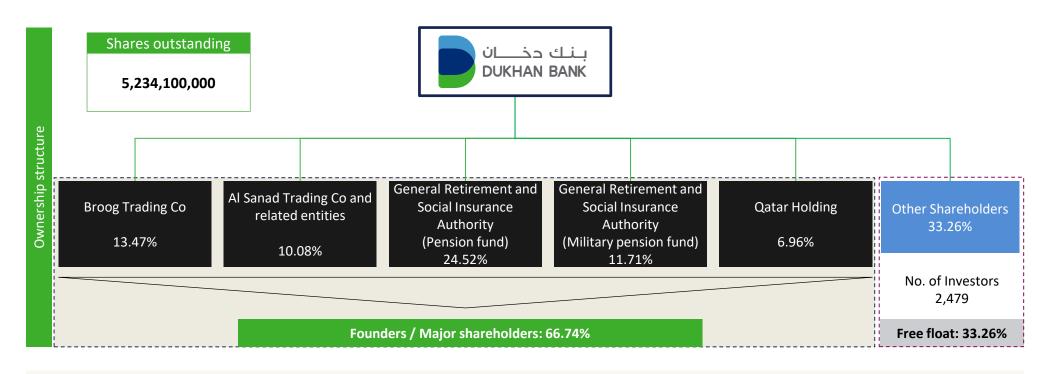
(1) QIIB data is based on latest available financial statements as of September 2023





**Appendix** 

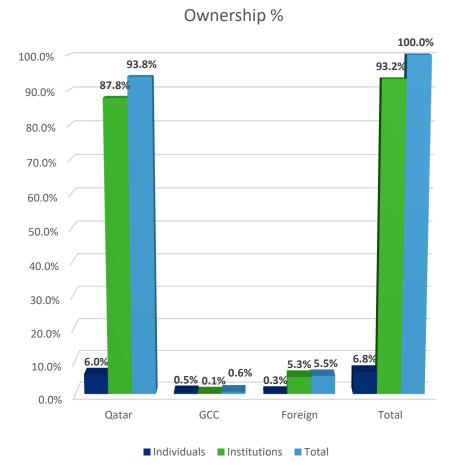
## **Ownership Structure - Free Float of 33.26%**

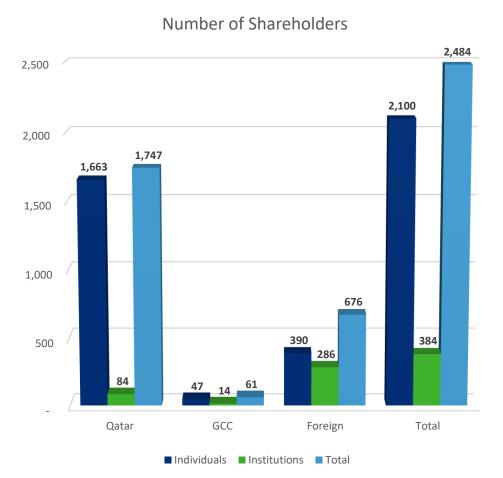


• Founders are restricted from selling Dukhan Bank's shares for one year from 21 February 2023.

# **Ownership Structure**

### As at 31-Dec-2023



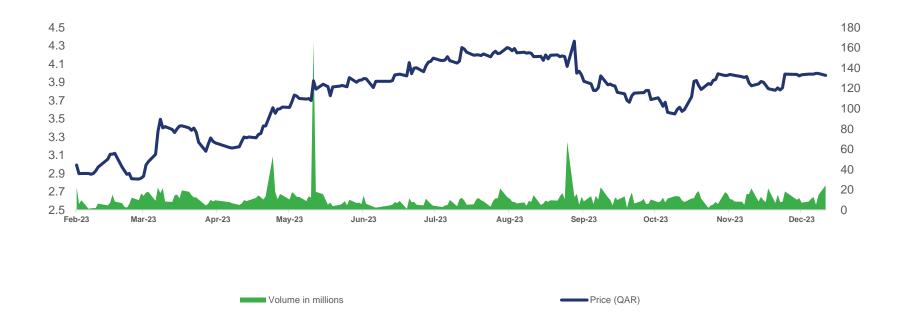


- ► Foreign ownership increased by 5.2% from the listing date
- ► Institutional investor ownership increased by 1.3% from the listing date

# **Share Price Movement**

### From Listing Date till 31-Dec-23

	Average	High	Low	Close
Share Price	3.751	4.350	2.838	3.975



# **Snapshot of the Consolidated Statement of Financial Position**

(in QAR'000)	YE 2020	YE 2021	YE 2022	YE 2023
Cash and balances with Qatar Central Bank	3,367,553	7,245,842	6,425,410	3,644,932
Due from banks	5,891,788	5,558,980	1,499,934	11,072,244
Financing assets	58,536,992	75,221,707	75,676,514	77,585,169
Investment securities	16,661,163	20,799,620	20,431,560	19,971,364
Investment in associates and joint ventures	83,535	62,557	64,111	31,967
Investment properties	3,497	135,254	135,021	134,787
Fixed assets	372,126	279,896	264,008	241,616
Intangible assets	1,070,650	992,182	913,714	835,247
Other assets	309,317	431,116	865,744	900,033
Total assets	86,296,621	110,727,154	106,276,016	114,417,359
Due to banks	18,947,753	16,755,141	14,871,443	19,581,653
Customer current accounts	7,335,487	6,200,820	8,251,685	16,408,446
Other liabilities	1,963,291	2,559,225	2,523,315	2,120,263
Total liabilities	28,246,531	25,515,186	25,646,443	38,110,362
Equity of URIA holders	46,546,052	71,225,407	66,293,521	61,593,641
Share capital	5,234,100	5,234,100	5,234,100	5,234,100
Legal reserve	4,330,474	4,449,813	4,575,119	4,705,334
Treasury shares	(38,350)	(38,350)	(38,350)	(38,350)
Risk reserve	1,235,629	1,338,716	1,430,377	1,487,077
Other reserves	73,333	73,333	75,180	81,508
Fair value reserve	(24,621)	(27,098)	(131,351)	(121,015)
Retained earnings	693,382	1,135,206	1,370,138	1,543,855
Total equity attributable to equity holders of the Bank	11,503,947	12,165,720	12,515,211	12,892,515
Sukuk eligible as AT1 capital	-	1,820,750	1,820,750	1,820,750
Non-Controlling Interests	91	91	91	91
Total owners' equity	11,504,038	13,986,561	14,336,052	14,713,356
Total liabilities, equity of URIA holders and owners' equity	86,296,621	110,727,154	106,276,016	114,417,359
Customer Deposits <sup>(1)</sup>	53,881,539	77,426,227	74,545,206	78,002,087

<sup>(1)</sup> Customer deposits include equity of URIA holders + customer current accounts

# **Snapshot of the Consolidated Statement of Income**

(in QAR 'mn)	For th	e year end	ded 31 December	
(in QAR mn)	2020	2021	2022	2023
Net income from financing activities	2,782	2,933	3,216	4,666
Net income from investing activities	683	682	756	957
Total net income from financing and investing activities	3,465	3,615	3,972	5,624
Fee and commission income	254	246	313	400
Fee and commission expense	(66)	(87)	(102)	(143)
Net fee and commission income	188	159	211	256
Net foreign exchange gain	143	170	223	131
Share of results of associates and joint ventures	(20)	(6)	2	(9)
Other income	12	112	44	93
Total income	3,789	4,050	4,452	6,095
Staff costs	(416)	(420)	(402)	(434)
Depreciation and amortisation	(110)	(136)	(134)	(135)
Other expenses	(222)	(226)	(215)	(237)
Finance cost	(191)	(77)	(228)	(933)
Total expenses	(939)	(859)	(978)	(1,740)
Profit for the year/period before impairments and return to URIA holders	2,850	3,191	3,474	4,354
Net impairment loss on financing assets	(930)	(864)	(671)	(303)
Net impairment (loss)/reversal on due from banks	-	0	0	(1)
Net impairment (loss)/reversal on investment securities	(6)	0	6	1
Net impairment loss on investment in associates and joint ventures	(35)	(16)	0	0
Net impairment reversal on other exposures	15	8	6	(31)
Total impairments	(956)	(872)	(660)	(333)
Profit for the year/period before return to URIA holders	1,894	2,319	2,814	4,021
Return to URIA holders	(875)	(1,124)	(1,559)	(2,718)
Net profit for the year/period before net imp. on intangible assets and tax	1,019	1,195	1,255	1,303
Net impairment loss on intangible assets	(450)	-	-	-
Net profit for the year/period before tax	569	1,195	1,255	1,303
Tax expense	(2)	(2)	(2)	(1)
Net profit for the year/period	567	1,193	1,253	1,302
Basic and diluted earnings per share (QAR per share) <sup>(5)</sup>	0.227	0.227	0.227	0.237
Funding costs (1)	(1,066)	(1,201)	(1,786)	(3,651)
Overhead expenses (2)	(749)	(782)	(750)	(807)
Net banking income (3)	2,723	2,850	2,665	2,444
Net operating income (4)	1,974	2,068	1,915	1,637

<sup>(1)</sup> Funding costs are the sum of finance costs + return to URIA holders.

<sup>(2)</sup> Overhead expenses include staff costs, depreciation and amortisation and other expenses.

<sup>(3)</sup> Net banking income is calculated as total income minus funding costs.

<sup>(4)</sup> Net operating income is calculated as net banking income minus overhead expenses.

<sup>(5)</sup> Calculated after deduction for profit allocated to holders of AT1 securities

## **Dukhan Bank has an Award Winning Customer Service Proposition**

#### **Awards and Acclamations**



- Best Private Bank Qatar 2023
- Best Multi-Channel Offering 2023
- Excellence in Omni-Channel Integration 2023
- MENA Private Banker of the Year
   Chaouki Daher 2023
- MENA Digital Bank of the Year 2022
- MENA Most Innovative Bank of the Year 2022
- Best Private Bank Qatar 2022

- Best Multi-Channel Offering 2022
- Best Next-Generation Offering 2022
- Best Use of AI in Financial Services
- Excellence in Omni-Channel Integration 2022
- Outstanding Wealth Management Service for the Affluent 2022
- Chaouki Daher MENA Private
   Banker of the Year 2022







2022

**Best Digital Bank Award** 

Best Consumer Digital Bank in Qatar

Best Integrated Consumer Banking Site

Most Innovative Digital bank



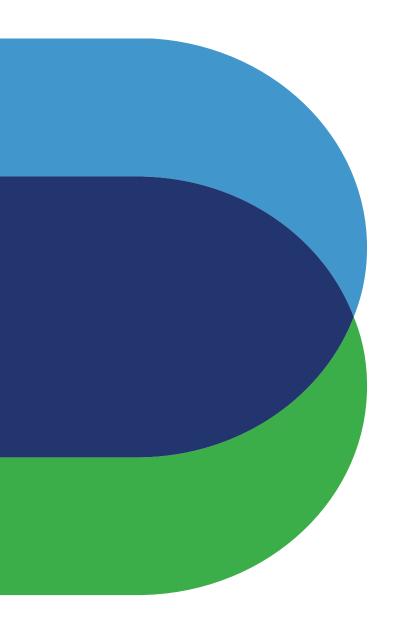
- EuroMoney Most Transformed Islamic Bank in Qatar 2023
- Global Finance World's Best Islamic Private Bank 2023
- Best Integrated Consumer Banking Site Qatar
- Best Mobile Banking Adaptive Site Qatar
- Best Mobile Banking Adaptive Site Middle East
- The Most innovative Islamic Card product 2023 The Banker Magazine



## **Dukhan Bank has an Award Winning Customer Service Proposition**



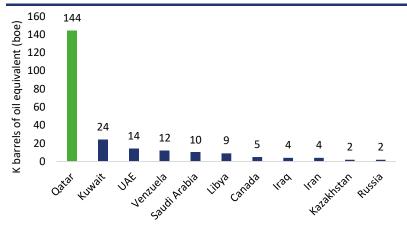




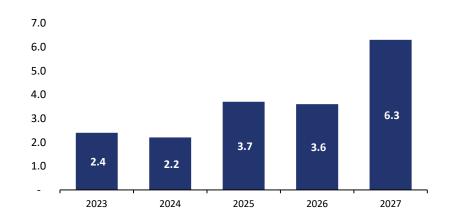
**Qatar Macro Overview** 

## **Hydrocarbons underpin a Strong Economy**

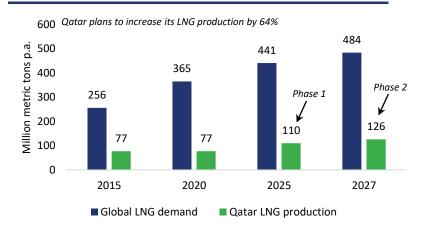
#### Hydrocarbon reserves per capita (2021)



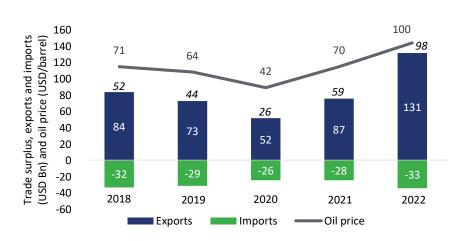
#### **Qatar real GDP forecast (%, YoY)**



#### Qatar's current and expected share of global LNG market

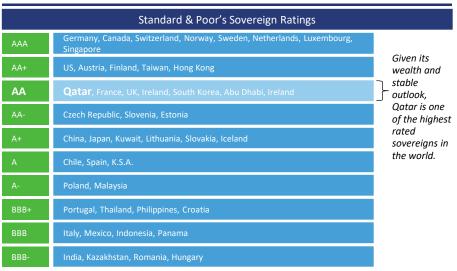


#### Notable trade surplus maintained despite volatile oil prices



# **Qatar's Banking and Financial Sector remains Resilient and Healthy**

#### Highly rated sovereign



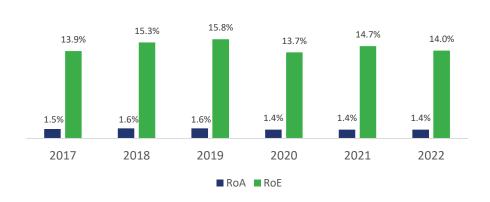
#### **Banking sector capitalisation**



#### **Banking sector liquidity**



#### Banking sector profitability



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